

ELK GROVE WATER DISTRICT

FY 2017-2018

OPERATING BUDGET



TABLE OF CONTENTS

Governing Values	2
Budget Transmittal Letter	3
Budget Highlights	.5
Elk Grove Water District Financial Overview	.8
Timeline for Fiscal Year 2016-17 Financial Activities	.11
Budgeted Revenues and Expenditures by Category	.12
Budgeted Revenue Accounts Detail	.15
Budgeted Salaries and Benefits Accounts Detail	.18
Budgeted Seminars, Conventions and Travel Accounts Detail	.21
Budgeted Office & Operational Accounts Detail	.23
Budgeted Outside Services Accounts Detail	.26
Budgeted Rents, Taxes and Utilities Accounts Detail	.26
Budgeted Capital Expenses Detail	.29
Budgeted Non-Operating Activity Detail	.29
Summary by Departments	.32
Organization Chart	.41
Administration	.44
Technical Services	.48
Operations	.49
Long-Term Indebtedness	.51
Long-Term Indebtedness to Maturity – Certificates of Participation	.52
Long-Term Indebtedness – Schedule of Required Payments/Debt Covenant	.53
Acronyms & Glossary of Terms	.54

GOVERNING VALUES

Board members and employees of the FRCD and EGWD commit to the following values:

- **Leadership:** We are a team. The community is supported through mutual cooperation and respect. Great ideas come from many sources and we listen with an open mind.
- **Caring:** We care about the quality of our water, we care about our customers' satisfaction and we care about the quality of the working environment.
- Integrity: We are honest with one another, with our customers and with our industry partners. We maintain a quality operation that is fiscally sound and forthright. We want the trust and respect of our community and ratepayers.
- Professionalism: We are committed to standards of excellence, accuracy and superior conduct.
- Vision: We recognize that decisions we make today impact the future of this District
 and our community. We value our community's natural resources and actively seek
 ways to improve our services through local control and stewardship.



To: Florin Resource Conservation District Board of Directors

From: Mark J. Madison, General Manager

Date: June 21, 2017

Subject: <u>ELK GROVE WATER DISTRICT FY 2017-18 OPERATING BUDGET</u>

For your consideration, I respectfully submit the proposed annual Elk Grove Water District (EGWD) Operating Budget for the fiscal year beginning July 1, 2017. This proposed operating budget reflects a collaborative effort between staff and the Board, as well as allowing for input from the public during several developmental meetings.

The EGWD continued to be successful this past fiscal year (2016-17) in controlling costs to maintain financial stability. This was aided as EGWD revenues are anticipated to be higher than budgeted by approximately \$549,000. Overall, the bottom-line (Revenues in Excess of Expenditures) is projected to close approximately \$1,100,000 higher than the projection in the EGWD FY 2016-17 Operating Budget. The primary cost savings were achieved in salaries and benefits, office and operational, purchased water, and careful monitoring of expenditures throughout the year.

Salary and benefit costs during FY 2016-17 were down by approximately \$275,000 and this is largely due to unfilled vacancies and previous estimates that were over budgeted. The Employee Cost Control Program (ECCP) also continued to stabilize retirement and health care costs.

Office and Operational costs are projected to be approximately \$128,000 under budget and this is primarily due to lower costs associated with Chemicals and Water Conservation Materials.

Expenditures for purchased water are projected to be approximately \$136,000 under budget. This savings is derived from reduced demands through enhanced water conservation despite an increase of 18% for purchased water.

The proposed FY 2017-18 budget is balanced and expenditures are projected to exceed revenues by approximately \$3,955. Revenues are projected to increase approximately \$580,000 in FY 2017-18, despite a mid-year increase in water rates less than the 2013 Water Rate Study approved by the Board on April 18, 2013. Information on this Rate Study and the anticipated rate increase is provided in the Financial Overview section of this budget document.

EGWD expenditures have been reduced to the maximum extent possible and to a level, which nearly matches forecasted revenues. These reductions are largely made in the estimated purchased water costs and the future capital investment accounts, previously referred to as depreciation and amortization. The proposed FY 2016-17 Operating Budget also reflects a 2.73% cost-of-living adjustment applied to salaries and related benefits.

Certain expenditures are expected to inflate, and the notable examples include medical costs (up 4.98%) and continued funding (\$10,000) budgeted for water conservation efforts. It should be noted that the medical costs would have otherwise increased by 10%, but that increase is tempered by selected employees who have now reached their cap under the EGWD defined medical contribution element of the ECCP.

This next year also updates the 5-year Capital Improvement Program (CIP), in which all capital expenditures will be assigned to specific projects. Notable projects for FY 2017-18 include the replacement of service connections and 4" water mains, , and the looping of selected water mains. Cost estimates for next year's projects are \$1,526,000 and this will be funded using capital improvement, replacement, and connection fee reserves.

The budget proposed will also adequately meet our required bond covenants for the duration of FY 2017-18.

In summary, the Elk Grove Water District will continue to maintain financial discipline during FY 2017-18 and this reflects a concerted effort by the Board and staff to maintain our customer rates and charges as low as possible.

MARK J. MADISON, P.E. GENERAL MANAGER

Wall Malia

BUDGET HIGHLIGHTS FISCAL YEAR 2017-18

The Elk Grove Water District (EGWD) budget for fiscal year (FY) 2017-18 projects total operating revenues of approximately \$14.294 million and total expenditures of approximately \$14.298 million including Capital Improvement and Capital Repair & Replacement Reserve contributions of approximately \$1.7 million. The projected expenditures in excess of revenues are approximately \$3,955 which staff is recommending to be contributed by reserves. This budget includes a revenue adjustment of 3.0% starting in January, 2018.

Despite many non-discretionary cost increases, staff undertook exhaustive efforts to find cost reductions as well as minimize increases and these are reflected in the proposed FY 2017-18 budget. The proposed budget has an increase in total expenditures of \$576,519 (4.20%) from the adopted budget for FY 2016-17. The major highlights are listed below and comparisons made are against the budgeted amounts for FY 2016-17.

- This budget includes a revenue adjustment of 3.0% beginning in January, 2018 and a deferral of 1.5% to a future year. This is based on the recommendations in the 2013 Water Rate Study presented and approved by the Board on April 22, 2013 and a public hearing which adopted the recommended five year rate schedule on June 26, 2013.
- This budget is also based on one position, Customer Service Representative I, that is currently vacant will be filled during FY 2017-18. In addition, the Associate Civil Engineer position that is currently vacant has been frozen in FY 2017-18 and therefore has not been funded.
- The Total Salaries and Benefit budgeted costs will decrease by \$9,867 (0.24%).
 - Salary costs will increase by a proposed 2.73% cost of living adjustment. While this year's budget includes \$118,483 for Holiday Pay, \$121,459 for vacation pay and \$94,787 for personal time off pay, with reductions being made to reflect the Exempt and Non-Exempt Salaries by like amounts. In order to improve transparency no such allocation is made to the General Manager's salary which caused an increase of 3.23% which also includes Longevity Pay.
 - Total benefits costs will increase \$18,190 (1.27%). Medical Benefits are increasing by \$34,874 (4.98%), Dental/Vision/Life Insurance is decreasing by \$3,332 (4.90%), Retirement Benefit costs are decreasing

- by \$2,751 (0.73%), OPEB costs are decreasing by \$10,602 (10.26%) and Worker's Compensation costs are increasing by \$11,261 (10.00%).
- Education Assistance will increase by \$2,300 (25.56%) based on prior years actual expenditures for employees pursuing job-related education that will enhance their skills and abilities.
- Seminars, Conventions and Travel will increase by \$5,930 (13.30%).
- Total Office and Operational Costs will decrease by \$60,707 (5.81%).
 - Advertising is decreasing by \$30,500 (85.92%) primarily due to decreased public outreach related to the end of the drought.
 - Insurance is increasing by \$7,990 (10.00%) primarily due to estimated increased insurance premiums.
 - Repair and Maintenance Automotive is increasing by \$18,000 (65.55%) based on actual expenses in FY 2016-17.
 - Staff reviewed the current year's expenditures for Materials and determined that the budget should be increased by \$60,000 (66.67%).
 - Chemicals are decreasing by \$65,000 (56.52%) following improvements to the Hampton Village Water Treatment Plant.
 - Printing is increasing \$12,900 (17.82%) due primarily to reclassifying expenditures to the appropriate line item.
 - Postage costs are decreasing by \$9,550 (67.97%) due primarily to reclassifying expenditures to the appropriate line item.
 - Safety Equipment is decreasing by \$13,000 (64.68%) as EGWD's has completed the enhancement of the safety program.
 - Supplies are decreasing \$16,000 (43.48%) due to decreased costs in Operations.
 - Water Conservation Materials are decreasing by \$20,000 (66.67%)
 based on decreased conservation requirements from the drought.
- Purchased Water will increase by \$88,031 (3.01%) due to increased consumption as mandatory drought related conservation efforts have been reduced by the State. Variable rate charges by the Sacramento County Water Agency (SCWA) are anticipated to increase to \$1.43 per ccf (9.16%). In addition, the SCWA base charge is anticipated to remain the same at \$28.80 per account, per month.
- Outside Services for the proposed budget are being increased by \$42,310 (4.96%). The primary increases are:
 - Bank Charges will increase by \$38,000 (39.58%) due to an increase in the number of customers utilizing credit cards to make payment to the District as well as the implementation of Lockbox payment processing.

- Contracted Services will decrease \$60,280 (20.59%) primarily due to the completion of the IT Security Audit.
- Water Conservation Services will decrease \$32,500 (100%) based on a reduction in drought related services.
- Engineering costs will increase by \$25,000 (50.00%) based on costs related to the needs assessment for the District Administration Building.
- Financial Consultants will increase by \$75,000 due to the need to perform a new Water Rate Study during FY 2017-18.
- Equipment Rent, Taxes and Utility costs will increase \$24,185 (6.28%) as a result anticipated increased electricity costs.
- Capital Improvement Funding includes contributions to the Repair & Replacement Reserve as well as the Long-Term Capital Improvement Reserve for a total of \$1,700,000 which is unchanged from the prior year.
- Bond interest expenses will increase by \$75,449 (4.29%) while bond principal retirements will increase by \$550,000 (38.19%) following a temporary decrease due to the refinancing of debt in FY 2014-15 and again in FY 2015-16.
- There is a decrease of \$108,000 in the budget for election costs.
- This budget anticipates capitalizing \$560,829 of Salaries & Benefits for capital improvements constructed by the Distribution and Utility Departments, which are funded in the Five-Year Capital Improvement Program.
- The budget as recommended will meet all bond covenant requirements as follows:
 - Covenant No. 1 No longer required
 - Covenant No. 2 1.41 (1.15 required)
- The Board will adopt a Five-Year Capital Improvement Program (CIP) which will only appropriate funding for the CIP projects scheduled in FY 2017-18.
- Staff has determined that Grants or Special Funding are not currently available for the EGWD. Therefore, no revenues from these income sources are included in this budget document.

More detailed information is available in the following budget.

ELK GROVE WATER DISTRICT FINANCIAL OVERVIEW

Introduction

The Elk Grove Water District (EGWD) is a Department of the Florin Resource Conservation District (FRCD). The FRCD acquired the Elk Grove Water Works in 1999 from a local family who had owned and operated the water utility as a private water company for 103 years. This acquisition changed the governance of the water utility from private ownership to a publically owned and operated agency. The FRCD also structured this agency as an enterprise-funded department of the FRCD thereby keeping all financial activities of the water utility separate from other activities of the FRCD.

The FRCD and EGWD are governed by an elected five member Board and advice from volunteer associate Board members. Board members serve four year, staggered terms. There are not any election costs are included in this year's budget. The Board of Directors delegates the daily operations of EGWD to the General Manager, who supervises the work of 30 staff members.

EGWD provides water to nearly 12,500 homes and businesses in Elk Grove. Much of the water supplied is produced by wells located throughout Elk Grove and the treatment and storage facility on Railroad Street. EGWD produces over 1.3 billion gallons of water each year providing supply to approximately two-thirds of the EGWD service area. The remaining area is supplied with purchased water from the Sacramento County Water Agency under a long term agreement. The EGWD also has a robust Capital Improvement Program which includes many projects to maintain outstanding customer service and water quality that meets all drinking water standards.

Accounting and Financial Practices

EGWD's accounting and budgetary records are maintained using the accrual basis of accounting. The revenues of the EGWD are recognized when they are earned and the expenses are recognized when they are incurred. The budget detailed in this document is used as a management tool for projecting and measuring revenues and expenses.

The Board of Directors and Staff of the FRCD/EGWD remain committed to prudent, conservative financial practices, with goals of continuing to reduce long-term debt and funding capital improvements on a pay as you go basis.

The EGWD has also completed efforts to review its rates and fees with the intent of attaining long-term stability and maintaining sufficient debt service coverage required by its outstanding bond covenants.

Current Financial Plans

Revenues are received entirely through water rates and fees. On April 24, 2013 a Water Rate Study was approved by the Board, subject to the receipt and consideration of protests and comments before and during a public hearing conducted on June 26, 2013. On June 26, 2013, the Board conducted the public hearing and adopted the rate study recommendations for a five-year rate structure. The water rate study recommended rate adjustments over the next five years beginning on January 1, 2014, as follows:

- January 1, 2014 3%
- January 1, 2015 3%
- January 1, 2016 3%
- January 1, 2017 3.5%
- January 1, 2018 4.5%

The rate adjustments are necessary to fund various projects and to pay for increased operations cost, primarily due to inflation. It should be noted that the Board of Directors decided to implement rate adjustments of 3% on both January 1, 2017 and January 1, 2018 as opposed to the 3.5% and 4.5% recommended in the rate study.

Long-Term Financial Planning

With the approval of the 2013 Water Rate Study, and associated rate ordinance, the EGWD has a five-year plan that provides for the stable funding of operations, capital projects and debt service. Within this plan, the EGWD restructured approximately \$32.3 million of outstanding bonded indebtedness in December 2014 and \$16.4 million in June 2016 to provide an average annual savings of \$194,000 over the remaining term of the debt. It should be noted that the District contributed \$1.5 million of reserve funds in order to reduce the remaining term of the debt by 13 years and maintain annual debt service savings on the refinanced bonds. This has assisted in mitigating revenue adjustments in both FY 2016-17 and 2017-18. It is anticipated that the next five-year rate study will be conducted in FY 2017-18.

Staff conducts a review of the expenditures and revenues on an annual basis to see if the scheduled rates can be mitigated if possible. The current review of the annual and projected expenses reflects that the scheduled revenue adjustment for January 1, 2018 of 3.0% should be reflected in the FY 2017-18.

Pension and other Post-Employment benefits

The EGWD's retirement program remains with the California State Public Employees Retirement System (PERS). The EGWD currently pays the employer costs and a portion (one percent) of the employees' tax-deferred member contributions to the system monthly. The EGWD provides post-employment healthcare benefits to retirees and their dependents. Two retired employees receive these benefits, which is financed through a trust fund that the EGWD funds on an annual basis. The EGWD pays the medical, dental, and vision insurance premiums for employees (and qualified spouse) that are enrolled in the health insurance plan. The current requirements for eligibility are: attaining age 55, having at least fifteen years continuous service, and retiring from the EGWD.



FY 2017-18 BUDGET PREPARATION TIMELINE

- March 28 8:00 am Leadership Team Budget Kick-Off.
- March 28 9:00 am, Bruce, Steve, Richard, Jose, Jim and Mark meeting to kick off the CIP review.
- April 10 All department budget initial requests are due to FM
- April 13 FM submits to the GM the compiled, multi-colored, budget spreadsheet for first comprehensive review
- April 18 (6:30 pm) Infrastructure Committee meeting to discuss the 1st draft of the FY 2015-20 CIP
- April 19 At 8:00 am, Leadership Team meeting to review the first version of the budget spreadsheet
- April 19 GM to provide first round comments and revisions back to FM.
- April 19 Present to the Board the 3rd quarter financial report.
- April 26 FM makes the required revisions and disperses the first version of the budget spreadsheet to the Finance Committee (Board)
- May 2 (6:30pm) Infrastructure Committee meeting to go over 2nd draft of the CIP
- May 3 (6:30pm) The first Finance Committee is held.
- May 10 Leadership team to complete first cut at the actual budget document
- May 17 Issue the 1st cut of the actual budget document to the Finance Committee
- May 17 Present to the Board Y-T-D budget to actual data thru April 30th and address selected issues brought about at the May 3rd Finance Committee Meeting.
- May 24 2nd Finance Committee Meeting Review 2nd draft of the colored budget spreadsheet and the 1st cut of the actual budget document.
- May 31 Issue revised budget to Finance Committee (if necessary)
- June 7 Placeholder for a 3rd Finance Committee Meeting (if necessary)
- June 14 Complete all budgets and issue them to the Board
- June 21 Board considers all budgets for adoption.

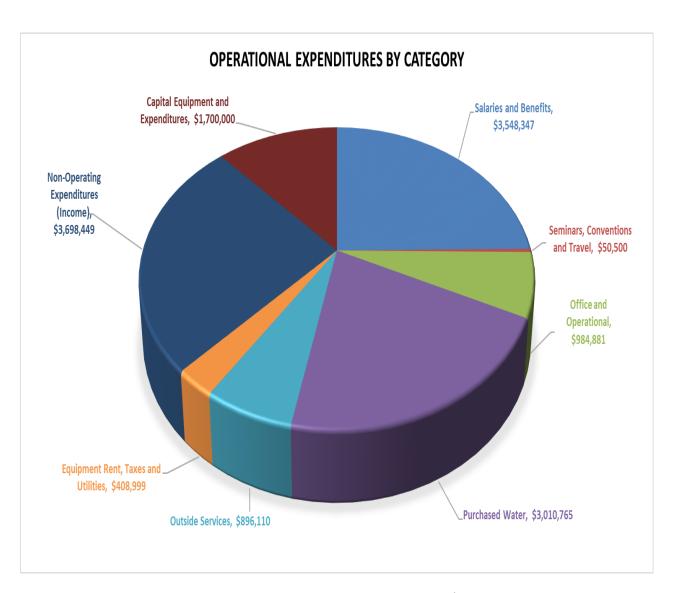
Elk Grove Water District Budgeted Revenues and Expenditures by Category For the Fiscal Year ending June 30, 2018

Expenditure	Page Reference	General Ledger Reference	FY 13-14 Actual	FY14-15 Actual	FY15-16 Actual	FY 16-17 Budget	FY16-17 Projected	FY17-18 Budget	Change in Budget
Revenues	Page 18	4100 - 4900	\$ 13,435,194	\$ 13,185,839 \$	13,475,169 \$	13,713,464 \$	14,262,344	\$ 14,294,096	\$ 580,632
Salaries and Benefits	Page 21	5100 - 5280	2,829,645	3,196,675	3,189,015	4,119,044	3,843,689	4,109,177	(6,867)
Seminars, Conventions and Travel	Page 24	5300 - 5375	18,650	26,659	37,174	44,570	28,549	50,500	5,930
Office and Operational	Page 26	5410 - 5494	786,482	1,026,891	707,042	1,045,588	917,179	984,881	(60,707)
Purchased Water	Page 26	5495 - 5495	2,656,509	2,587,097	2,417,349	2,922,734	2,785,967	3,010,765	88,031
Outside Services	Page 29	5505 - 5580	482,614	753,921	690,072	853,800	543,493	896,110	42,310
Equipment Rent, Taxes and Utilities	Page 29	5620 - 5760	394,788	339,590	317,479	384,814	332,610	408,999	24,185
Subtotal Operational Expenditures			7,168,688	7,930,833	7,358,131	9,370,550	8,451,487	9,460,432	89,882
Less: Capitalized Expenditures*	Pages 21 & 26		(538,181)	(470,098)	(509,238)	(528,352)	(205,607)	(560,829)	(32,477)
Total Operational Expenses			6,630,507	7,460,735	6,848,893	8,842,198	8,245,881	8,899,602	57,404
Non-Operating Expenditures (Income)	Page 32	5810 - 9973	6,016,040	4,222,899	3,560,569	3,179,334	3,220,544	3,698,449	519,115
Capital Equipment and Expenditures	Page 32	1705 - 1760	131,290		1,550,000	1,700,000	1,700,000	1,700,000	•
Total Net Expenditures			12,777,837	11,683,634	11,959,462	13,721,532	13,166,424	14,298,051	576,519
Revenues In Excess of Expenditures, Principal Retirement and Capital Expenses	ipal Retirement an	ıd Capital Expenses	\$ 657,357	\$ 1,502,205 \$	1,515,707 \$	\$ (8)068)	1,095,920	\$ (3,955)	\$ 4,113

^{*} This represents 70% of Salary, Benefits and Material Costs of the Utility Division which will be charged to the Capital Improvement Program

Ratio	1.41	\$ 5,394,494	\$ 3,823,349
Required	1.15	Net Income	Debt Service

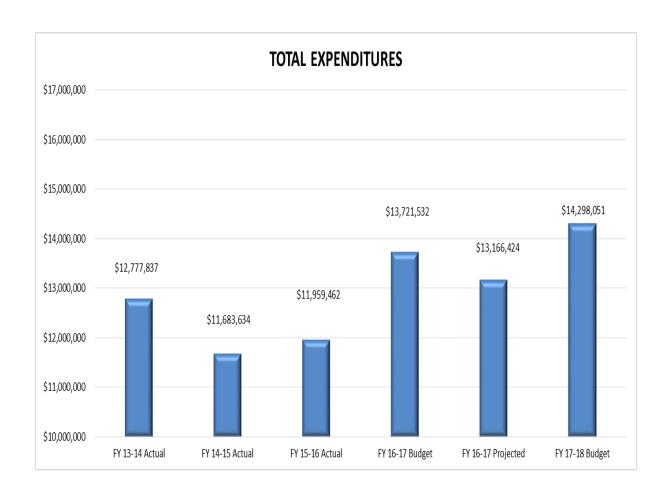
TOTAL NET EXPENDITURES \$14,298,051



The Total Net Expenditures are net of capitalized expenses of \$560,289 for the labor costs associated with the capital projects constructed by the Distribution and Utility Departments.

TOTAL NET EXPENDITURES

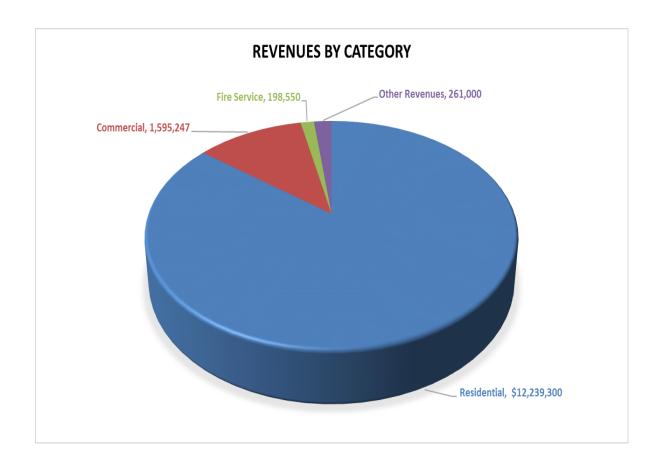
FISCAL YEARS 2013-14 THROUGH 2017-2018



Elk Grove Water District Budgeted Revenue Accounts Detail For the Fiscal Year ending June 30, 2018

Account#	Description	FY 13-14 Actual	FY 14-15 Actual	FY 15-16 Actual	FY 16-17 Budget	FY 16-17 Projected	FY 17-18 Requested Budget
4100	Water Payment Revenues - Residential	\$ 11,166,355	\$ 11,248,017	\$ 11,235,110	\$ 11,901,105	\$ 12,093,297	\$ 12,259,300
4110	Water Payment Revenues - Commercial	1,715,300	1,590,139	1,700,718	1,457,765	1,677,295	1,595,247
4120	Water Payment Revenues - Fire Service	262,293	126,084	134,672	133,094	191,467	198,550
4200	Meter Fees/Plan Check/Water Capacity	68,128	29,346	197,091	30,000	76,572	30,000
4300	Backflow Install EGWD	14,138	70,456	47,107	20,000	26,749	25,000
4520	Door Hanger Fees	121,300	121,950	109,275	112,000	125,652	120,000
4540	New Account Fees	28,530	24,330	23,700	24,000	27,466	25,000
4550	NSF Fees	3,465	2,975	2,520	2,500	3,289	3,000
4570	Shut-off Fees	67,597	60,500	43,050	45,000	51,046	20,000
4580	Credit Card Fees	7,470	5,505	8,009	8,000	8,350	8,000
4700	Rental Income	1,823	ı	•	•	•	0
4900	Customer Refunds Total Revenues	(21,205) \$ 13,435,194	(93,464) \$ 13,185,839	(26,083) \$ 13,475,169	(50,000) \$ 13,713,464	(18,839) \$ 14,262,344	(20,000) \$ 14,294,096

TOTAL REVENUES BY CATEGORY

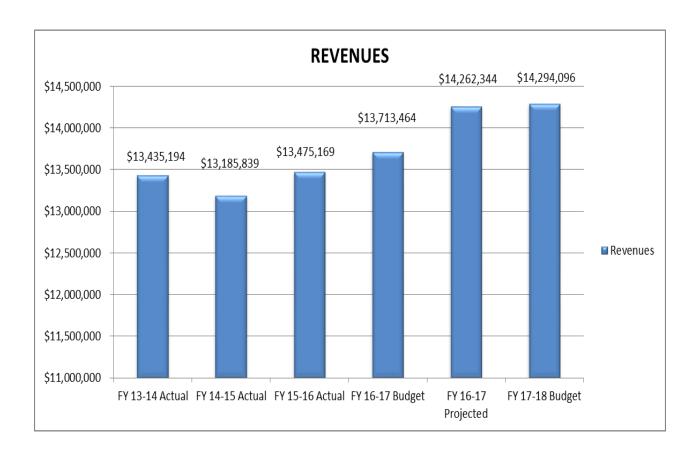


Other Revenues include:

- Meter Fees/Plan Check/Water Capacity
- Door Hanger Fees
- New Account Fees
- NSF Fees
- Credit Card Fees
- Backflow Prevention Installations

Please note that the Residential Revenue in this graph is net of customer refunds.

Total Revenues Fiscal Years 2013-14 through 2017-18

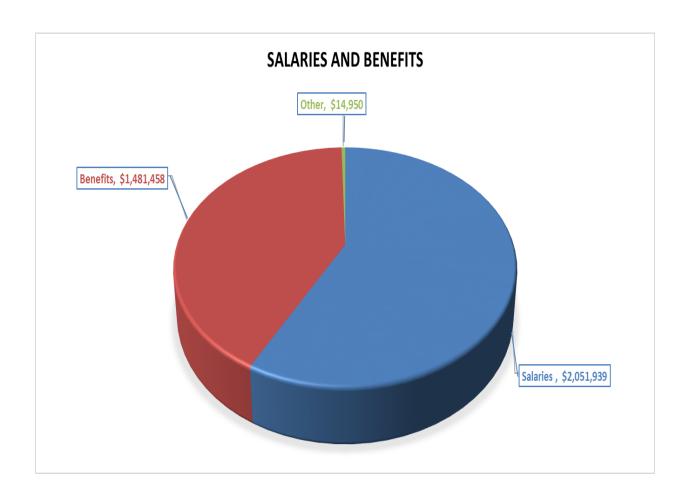


The FY 2017-18 Budget contains a revenue adjustment of 3.0% starting in January 2018.

Elk Grove Water District Budgeted Salaries and Benefits Accounts Detail For the Fiscal Year ending June 30, 2018

		FY 13-14	FY 14-15	FY 15-16	FY 16-17	FY 16-17	_	FY 17-18
Account#	Description	Actual	Actual	Actual	Budget	Projected	Redn	Requested Budget
5100	Executive Salary	\$ 150,220	\$ 153,097	\$ 162,686	\$ 189,122	\$ 172,197	ş	195,226
5110	Exempt Salaries	490,178	476,125	486,577	605,166	\$ 506,592		524,199
5120	Non-Exempt Salaries	984,040	1,183,188	1,093,622	1,471,750	\$ 1,391,455		1,469,064
5130	Overtime Compensation	43,062	45,062	44,308	56,300	\$ 42,185		26,300
5140	On Call Pay	18,320	18,270	18,326	18,250	\$ 18,400		18,250
5150	Holiday Pay	81,914	88,233	84,992	117,743	\$ 103,929		118,483
5160	Vacation Pay	118,645	109,284	127,130	115,933	\$ 138,954		121,459
5170	Personal Time Pay	74,870	79,245	77,581	80,944	\$ 97,540		94,787
5180	Internship Program	ı		•	•	- \$		15,000
5200	Medical Benefits	372,689	499,325	527,568	700,370	\$ 668,899		720,244
5195	EAP	883	820	842	096	\$ 912		096
5201	EGWD Contribution H.S.A	ı	•	10,400	•	\$ 13,149		15,000
5210	Dental/Vision/Life Insurance	41,289	50,983	48,672	62,997	\$ 61,229		64,665
5220	Retirement Benefits	260,687	273,439	261,030	374,713	\$ 337,507		371,962
5225	Retirement Benefits - Post Employment	68,355	73,169	93,767	103,362	\$ 103,362		92,760
5230	Medical Tax, Social Security and SUI	44,880	45,161	44,123	62,072	\$ 54,160		62,353
5240	Worker's Compensation Insurance	55,314	78,504	86,261	112,612	\$ 112,612		123,873
5250	Education Assistance	1,290	4,687	690'6	9,000	\$ 16,420		11,300
5260	Employee Training	21,896	15,103	9,760	28,250	\$ 1,967		29,640
5270	Employee Recognition	910	2,694	1,886	3,020	\$ 1,997		2,520
5280	Meetings	203	286	415	1,480	\$ 223		1,130
	Less Capitalized Expenses	(538,181)	(470,098)	(509,238)	(528,352)	(205,607)		(560,829)
		\$ 2,291,464	\$ 2,726,577	\$ 2,679,777	\$ 3,590,692	\$ 3,638,083	Ş	3,548,347

TOTAL NET SALARIES AND BENEFITS \$3,548,347*

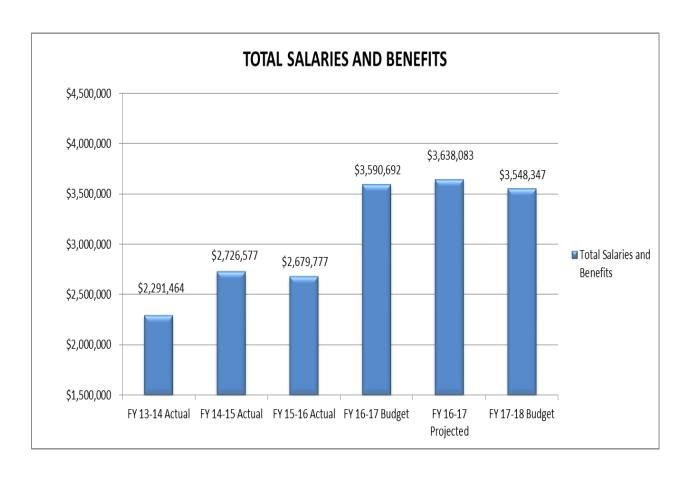


The Other Expenditure Categories include:

- Education Assistance
- Employee Recognition
- Meetings

^{*}The total Salaries and Benefits are net of labor costs of \$560,829 that will be capitalized for the capital improvements constructed by the Distribution and Utility Departments.

Total Salaries and Benefits Fiscal Years 2013-14 through 2017-18



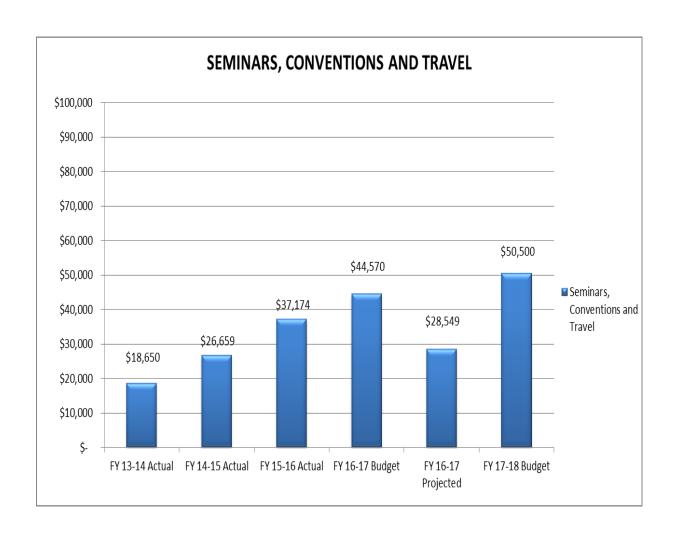
The Salaries and Benefits are adjusted as follows for the capitalized expense for capital improvements constructed by the Distribution and Utility Departments:

• Salaries and Benefits \$ 560,829

Elk Grove Water District Budgeted Seminars, Conventions and Travel Accounts Detail For the Fiscal Year ending June 30, 2018

##aii025V	Decrintion	₾ `	FY 13-14	FY 14-15		FY 15-16	₹ ₫	FY 16-17 Budgat	F	FY 16-17 Drojected	Room	FY 17-18 Paginested Budget
#110000	Description	`	ווחמו	Actual		Actual	ă	nger	2	Jerren	hedi	ובזרבת המתופבר
2300	Airfare	❖	318	\$ 3,035	55 \$	2,273 \$ 4,700 \$	ب	4,700	\$	2,484	ب	4,100
5310	Hotels		2,000	6,318	∞.	11,836		10,700		6,024		11,800
5320	Meals		2,371	4,109	6	6,477		6,200		3,715		5,730
5330	Auto Rental		131	336	9	1,488		2,600		•		1,900
5340	Seminars & Conferences		3,160	6,630	00	8,540		9,100		7,715		11,400
5345	Seminars & Conferences - Board		1,435			0		3,820		1,478		7,820
5350	Mileage Reimbursement, Parking, Tolls		1,395	1,391	Π.	1,680		1,450		1,133		1,750
5375	Auto Allowance		4,840	4,840	0:	4,880		9,000		000′9		9000'9
		❖	18,650	18,650 \$ 26,659 \$ 37,174 \$	\$ 69	37,174		44,570 \$	₹	28,549	\$	50,500

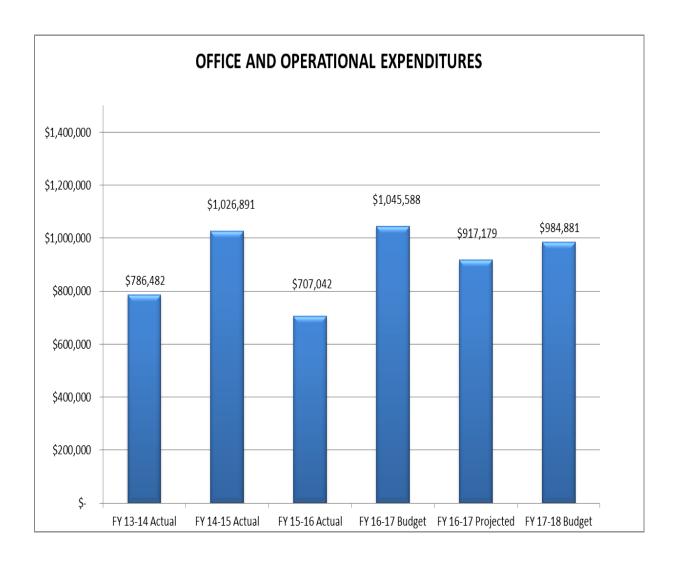
TOTAL SEMINARS, CONVENTIONS AND TRAVEL FISCAL YEARS 2013-14 THROUGH 2017-18



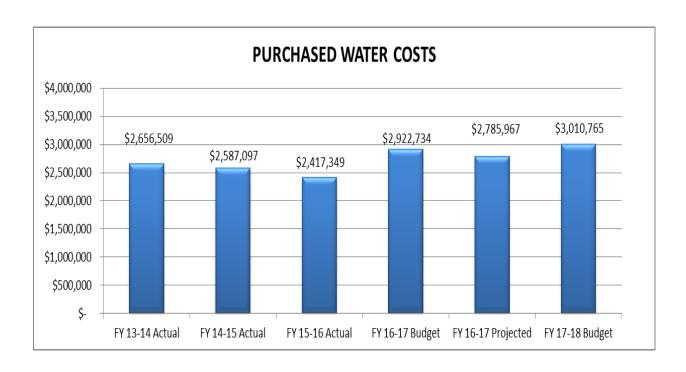
Elk Grove Water District Budgeted Office and Operational Accounts Detail For the Fiscal Year ending June 30, 2018

		Ĺ	FY 13-14	FY 14-15	-15	FY 15-16	Ĺ	FY 16-17	Ĺ	FY 16-17		FY 17-18
Account#	Description		Actual	Actual	-B	Actual		Budget	ڇ	Projected	Red	Requested Budget
5410	Advertising	❖	3,754	\$ 11	11,239 \$	8,129	Ş	35,500	Ŷ	5,853	❖	2,000
5415	Association Dues		53,823	61	61,518	66,881		97,552	\$	103,447		99,112
5420	Insurance		68,865	76	76,462	74,280		79,900	\$	107,725		87,890
5425	Licenses, Certifications, Fees		5,809	13	13,488	3,305		9,850	Ş	3,117		3,600
5430	Repairs & Maintenance - Automotive		16,585	28	28,486	32,122		27,800	\$	57,740		46,300
5432	Repairs & Maintenance - Building		14,197	0,	290'6	10,963		16,500	\$	27,626		18,000
5434	Repairs & Maintenance - Computers		1,839	21	21,591	25,235		22,150	\$	37,903		24,759
5435	Repairs & Maintenance - Equipment		52,278	36	95,168	58,482		63,350	\$	53,086		62,000
5438	Fuel		41,338	38	38,424	33,684		51,600	\$	29,926		51,600
5440	Materials		143,564	398	268,654	63,612		90,000	\$	154,323		150,000
5445	Chemicals		48,945	17	14,813	13,886		115,000	\$	12,619		20,000
5450	Meter Repairs		91	υ,	5,179	7,870		12,000	\$	8,329		12,000
5453	Permits		31,193	36	39,318	35,250		84,800	\$	72,832		82,200
5455	Postage		65,773	73	73,556	64,104		72,400	\$	50,166		85,300
5460	Printing		8,086	17	14,693	7,909		14,050	\$	3,380		4,500
5465	Safety Equipment		12,993	(1)	3,428	4,149		20,100	\$	14,886		7,100
5470	Software Programs & Updates		114,981	146	146,911	99,326		94,927	ş	101,918		92,868
5475	Supplies		22,421	25	29,849	28,580		36,800	\$	19,244		20,800
5480	Telephone		38,333	35	35,983	39,976		36,609	\$	38,180		39,652
5485	Tools		24,069	23	23,834	6,802		12,500	\$	2,501		10,000
5490	Clothing Allowance		9,901	1	7,449	9,440		10,200	\$	8,286		10,200
5491	EGWD - Other Clothing		7,644	1	7,782	9,188		12,000	\$	4,093		000′6
5493	Water Conservation Materials		-		0	3,869		30,000	\$	-		10,000
			786,482	1,026,891	,891	707,042	1	1,045,588		917,179		984,881
5495	Purchased Water	7	2,656,509	\$ 2,587,097		\$ 2,417,349	\$ 2	\$ 2,922,734	\$	\$ 2,785,967		3,010,765

Total Office and Operational Fiscal Years 2013-14 through 2017-18



Total Purchased Water Fiscal Years 2013-14 through 2017-18



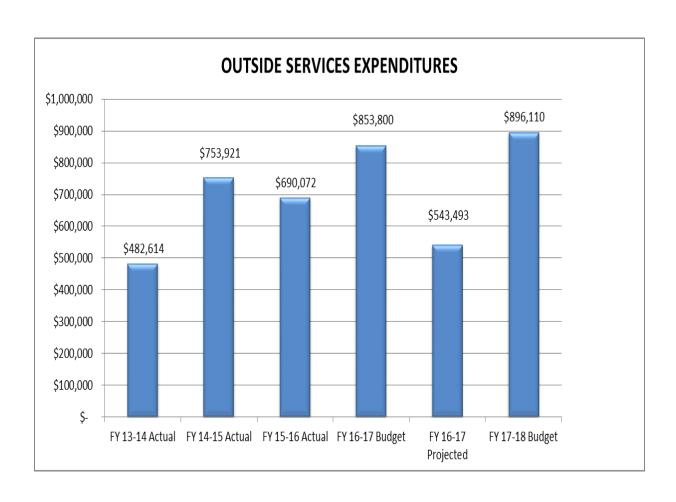
Elk Grove Water District Budgeted Outside Services Accounts Detail For the Fiscal Year ending June 30, 2018

		F	Y 13-14	F۱	Y 14-15	F	Y 15-16	F	Y 16-17	F	Y 16-17		FY 17-18
Account#	Description		Actual		Actual		Actual		Budget	Р	rojected	Red	quested Budget
5505	Administration Services	\$	1,012	\$	2,252	\$	5,357	\$	1,500	\$	973	\$	3,590
5510	Bank Charges		47,799		62,586		82,979		96,000	\$	108,146		134,000
5515	Billing Services		28,308		26,657		26,329		28,800	\$	20,837		28,800
5520	Contracted Services		136,029		240,381		271,147		292,800	\$	252,812		232,520
5523	Water Conservation Services		-		-		38,921		32,500	\$	-		-
5525	Accounting Services		43,344		26,615		34,428		35,000	\$	32,260		35,000
5530	Engineering		14,798		92,044		53,266		50,000	\$	3,183		75,000
5535	Legal Services		98,307		124,744		113,798		205,000	\$	62,166		205,000
5540	Financial Consultants		29,653		68,601		-		10,000	\$	6,136		85,000
5545	Community Relations		14,065		19,587		15,410		16,200	\$	3,505		16,200
5552	Misc. Medical		2,086		1,485		1,516		2,500	\$	633		2,500
5550	Pre-employment		630		6,508		493		10,000	\$	458		3,000
5555	Janitorial		5,935		6,299		6,180		6,300	\$	6,913		8,300
5560	Bond Administration		7,353		6,917		12,042		8,500	\$	5,933		8,500
5570	Security		26,412		30,706		7,857		23,700	\$	9,509		23,700
5575	Sampling		23,858		35,513		18,549		35,000	\$	30,029		35,000
5580	Board Secretary/Treasurer		3,025		3,025		1,800		-	\$	-		-
		\$	482,614	\$	753,921	\$	690,072	\$	853,800	\$	543,493	\$	896,110

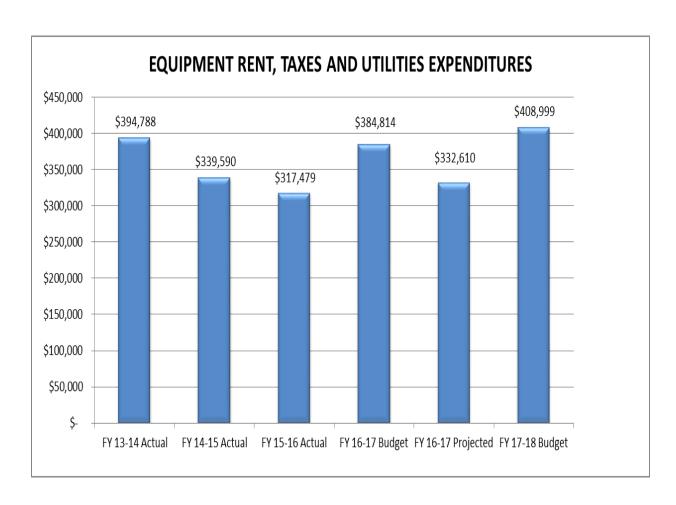
Elk Grove Water District Budgeted Rents, Taxes and Utilities Accounts Detail For the Fiscal Year ending June 30, 2018

Account#	Description	Y 13-14 Actual	 ′ 14-15 \ctual	F	Y 15-16 Actual	-	Y 16-17 Budget	Y 16-17 rojected	<u>_</u>	-	Y 17-18 ested Budget
5610	Occupancy	\$ -	\$ -	\$	-	\$	-	\$ -		\$	-
5620	Equipment Rental	38,047	16,392		13,493		22,000	21,824			22,000
5710	Property Taxes	3,992	4,701		1,328		1,500	1,732			1,500
5720	Water	-	-		-		-	-			-
5740	Electricity	333,039	295,131		284,865		334,814	288,921			359,000
5750	Natural Gas	437	416		425		600	701			600
5760	Sewer & Garbage	19,273	22,950		17,368		25,900	19,431			25,900
		\$ 394,788	\$ 339,590	\$	317,479	\$	384,814	\$ 332,610		\$	408,999

Total Outside Services Fiscal Years 2013-14 through 2017-18



TOTAL EQUIPMENT RENT, TAXES AND UTILITIES FISCAL YEARS 2013-14 THROUGH 2017-18



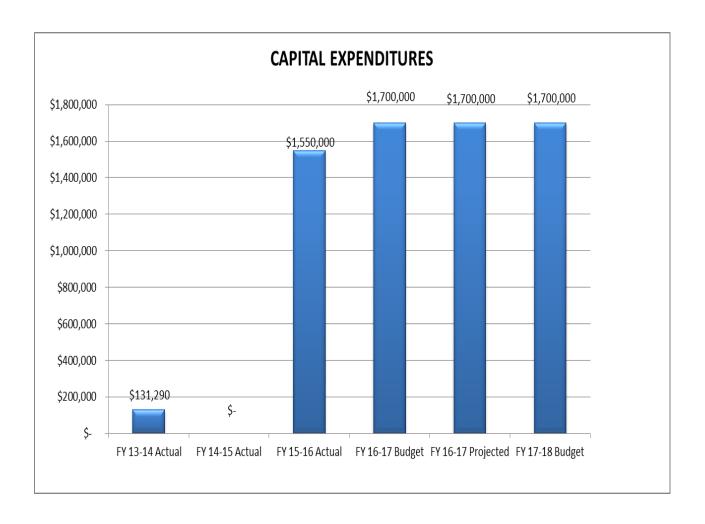
Elk Grove Water District Budgeted Capital Expenses Detail For the Fiscal Year ending June 30, 2018

Account#	Description		13-14 ctual		Y 14-15 Actual		15-16 ctual		FY 16-17 Budget		16-17 jected	Red	FY 17-18 quested Budget		
1730	Meters	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-		
1745	Transportation Equipment		-		-		-		-				-		
1760/1765	Capital Equipment & Expenditures	96	5,290.00		-		-		-		-		-		
1705	Non-Project Capital Expenses	35	35,000.00		35,000.00		-	-		-		-			-
3560	Repair & Replacement Reserve		-		-	852	1,471.82		731,000.00	732	1,000.00		700,000.00		
3565	L-T Capital Improvement Reserve		-		-	698	3,528.19	(969,000.00	969	9,000.00		1,000,000.00		
	Contribution to Reserves												-		
		\$	131,290	\$	-	\$ 1,	550,000	\$	1,700,000	\$ 1,	700,000	\$	1,700,000		

Elk Grove Water District Budgeted Non Operating Activity Detail For the Fiscal Year ending June 30, 2018

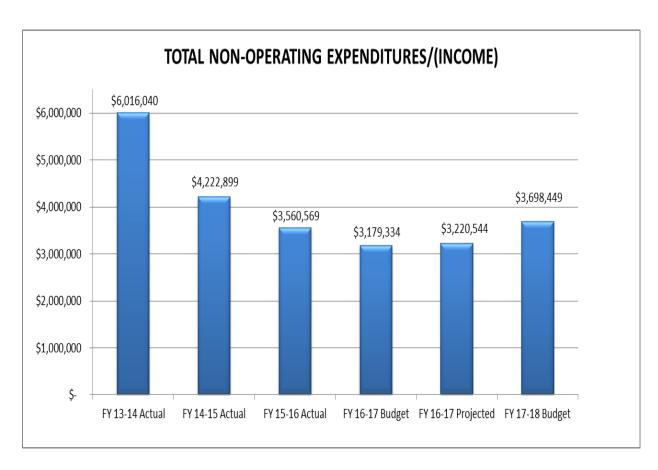
		FY 13-14	FY 14-15	FY 15-16	FY 16-17		FY 16-17		FY 17-18
Account#	Description	Actual	Actual	Actual	Budget		Projected	Red	quested Budget
6440	Depreciation & Amortization	\$ 2,054,712	\$ 1,696,678	\$ -	\$ -	\$	-	\$	-
7300	Debt Service (Bond Interest Expense)	2,580,129	2,289,556	2,225,240	1,757,900		1,757,900		1,833,349
7310	Discount Amortization Expense	28,229	-	-	-		-		-
7320	Offering Expense - Deferred Charges	103,476	471,504	-	-		14,989		-
7400	Interest Paid - 9257 Elk Grove Note	55,649	-	-	-		-		-
9920	Other Expenses (Income)	(22,304)	(318,569)	-	(26,566)		-		(14,900)
	Contribution from Operating Reserve			(74,671)	-		-		
2470	9257 Elk Grove Blvd. Note	59,337	-	-	-		-		-
2500	Bond Retirement	1,175,000	-	1,430,000	1,440,000		1,440,000		1,990,000
9910	Interest Earned	(18,188)	(19,970)	(20,000)	(100,000)		(118,873)		(110,000)
9950	Election Costs		103,700	-	108,000		126,527		
		\$ 6,016,040	\$ 4,222,899	\$ 3,560,569	\$ 3,179,334	\$	3,220,544	\$	3,698,449

TOTAL CAPITAL EXPENDITURES FISCAL YEARS 2013-14 THROUGH 2017-18



The FY 2017-18 capital improvement funding is for Repair & Replacement and Long-Term Capital Reserve funding based on the Asset Management Plan.

Total Non-Operating Expenditures (Income) Fiscal Years 2013-14 through 2017-18



The Non-Operating Expenditures include:

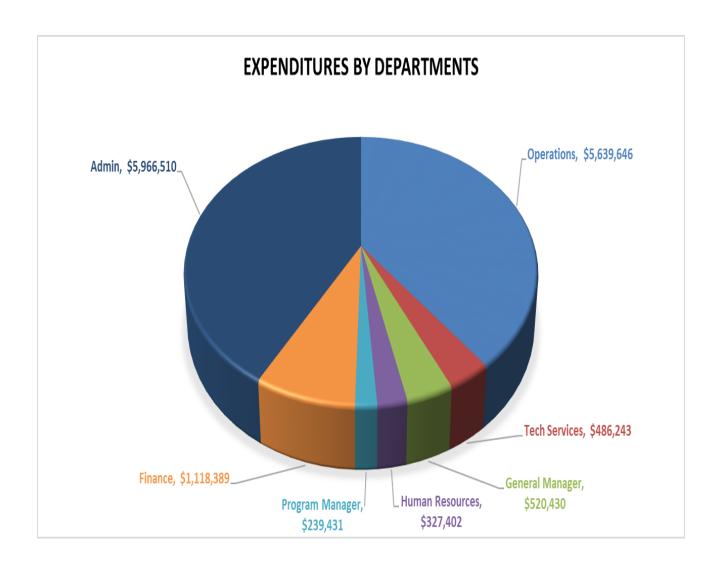
• Debt Service – Water System

Elk Grove Water District Summary by Departments For the Fiscal Year ending June 30, 2018

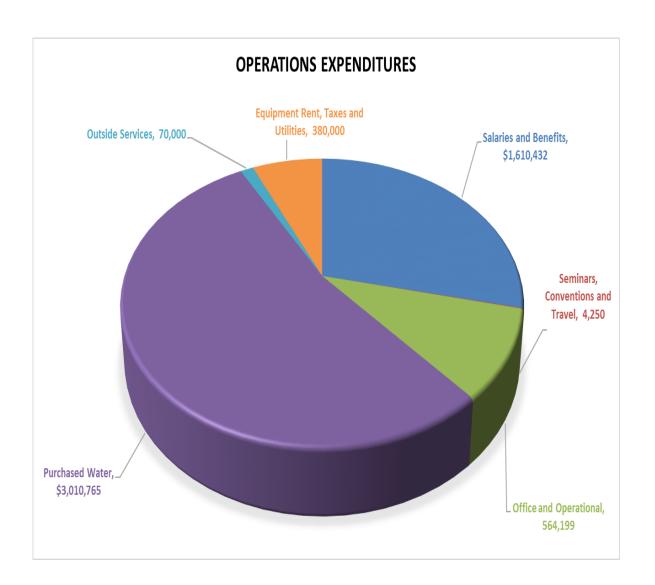
Expenditure	Operations	Technical Services	General Manager	Human Resources	Program Manager	Finance	Admin	Total Budget	
Revenues								14,294,090	6
Salaries and Benefits	\$ 2,171,261	\$ 370,093	\$ 288,050	\$ 275,912	\$ 135,811	\$ 775,290	\$ 92,760	\$ 4,109,17	7
Seminars, Conventions and Travel	4,250	6,450	21,180	6,600	4,020	8,000	-	50,500	0
Office and Operational	564,199	34,700	-	6,800	39,600	52,299	287,282	984,88	1
Purchased Water	3,010,765	-	-	-	-	-	-	3,010,76	5
Outside Services	70,000	75,000	211,200	38,090	60,000	282,800	159,020	896,110	0
Equipment Rent, Taxes and Utilities	380,000	-	-	-	-	-	29,000	408,99	9_
Subtotal Operational Expenditures	6,200,475	486,243	520,430	327,402	239,431	1,118,389	568,062	9,460,43	2
Less: Capitalized Expenditures*	(560,829)							(560,82	9)
Total Operational Expenses	5,639,646	486,243	520,430	327,402	239,431	1,118,389	568,062	8,899,600	2
Non-Operating Expenditures (Income)						-	3,698,449	3,698,449	9
Capital Equipment and Expenditures						-	1,700,000	1,700,000	0_
Total Net Expenditures	5,639,646	486,243	520,430	327,402	239,431	1,118,389	5,966,510	14,298,05	1
Revenues In Excess of Expenditures, Principal	Retirement an	d Capital Ex _l	penditures					\$ (3,95	5)

^{*} This represents 70% of Salary Costs of the Utility Division which will be charged to Capital Projects

TOTAL EXPENDITURES BY DEPARTMENTS

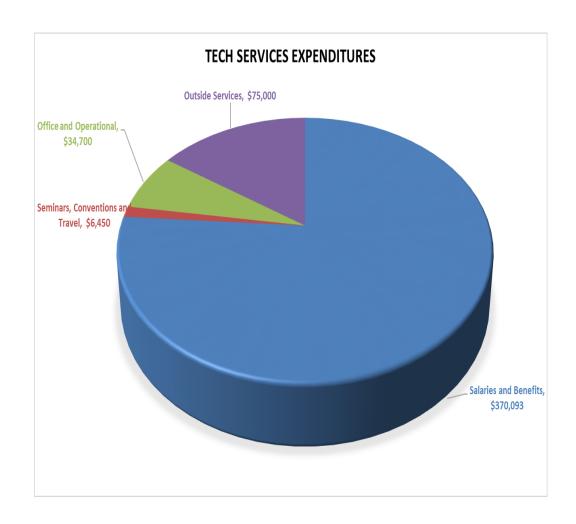


OPERATIONS DEPARTMENT \$5,639,646 TOTAL EXPENDITURES BY CATEGORY

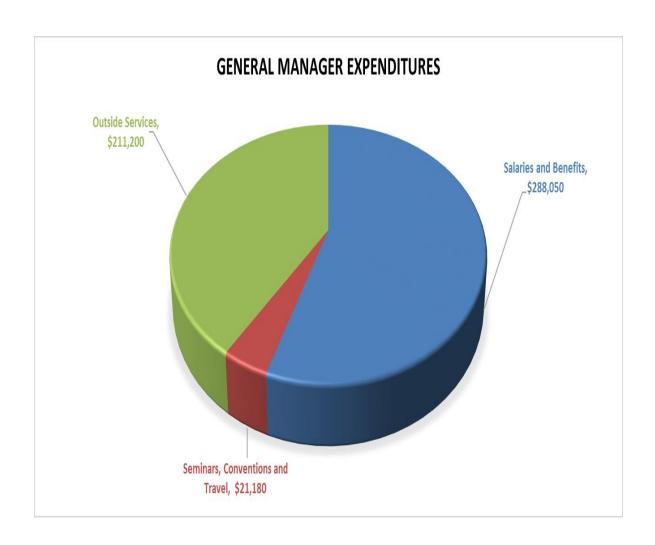


Salaries and benefits include a reduction for capitalized labor of \$560,829.

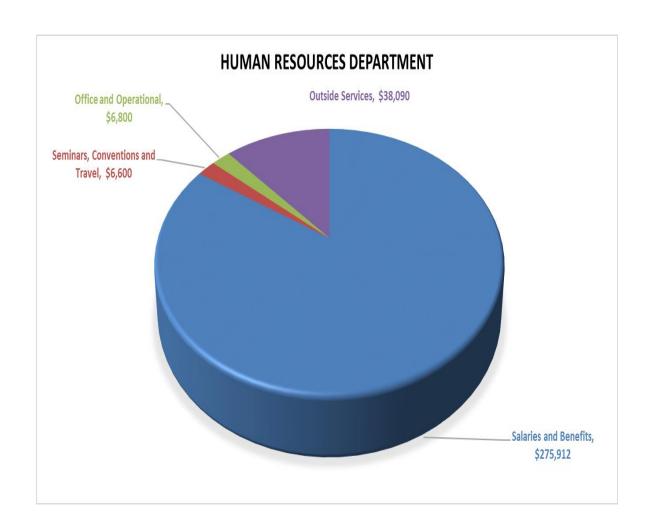
TECH SERVICES DEPARTMENT \$486,243 TOTAL EXPENDITURES BY CATEGORY



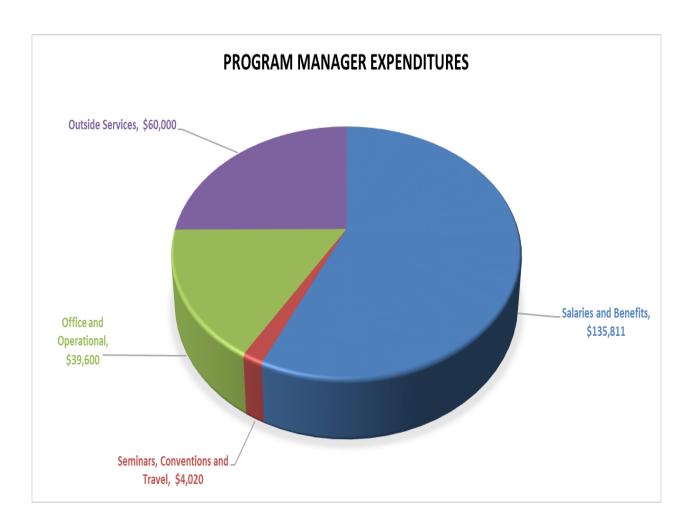
GENERAL MANAGER DEPARTMENT \$520,430 TOTAL EXPENDITURES BY CATEGORY



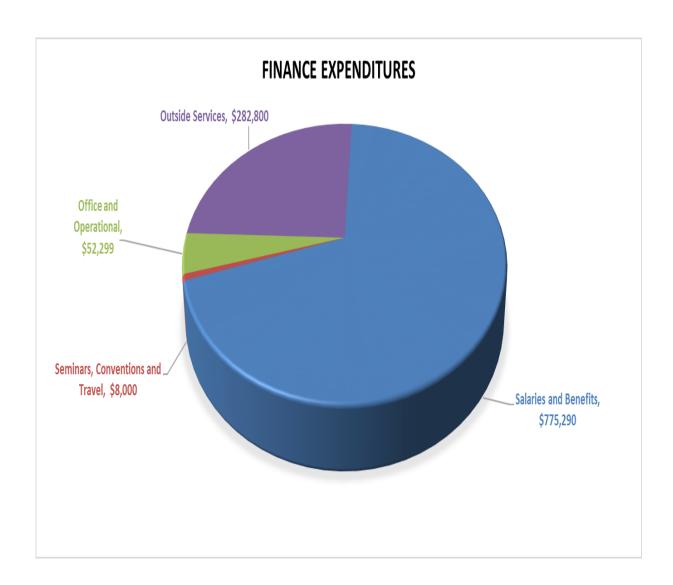
HUMAN RESOURCES DEPARTMENT \$327,402 TOTAL EXPENDITURES BY CATEGORY



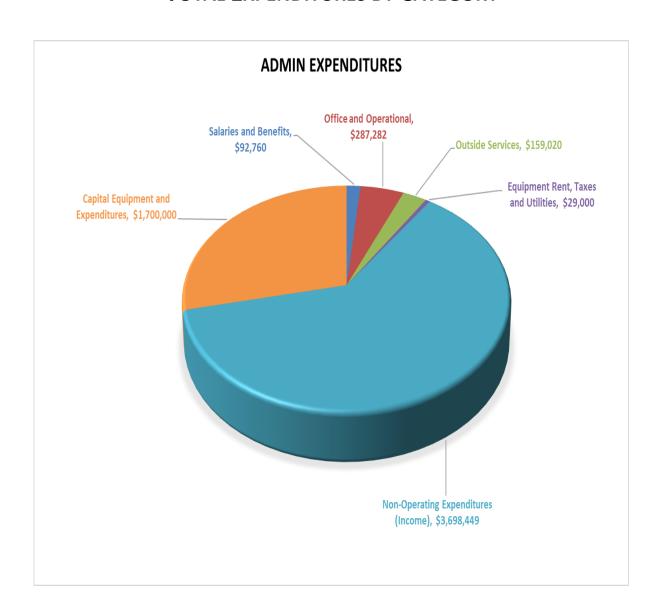
PROGRAM MANAGER DEPARTMENT \$239,431 TOTAL EXPENDITURES BY CATEGORY



FINANCE DEPARTMENT \$1,118,389 TOTAL EXPENDITURES BY CATEGORY

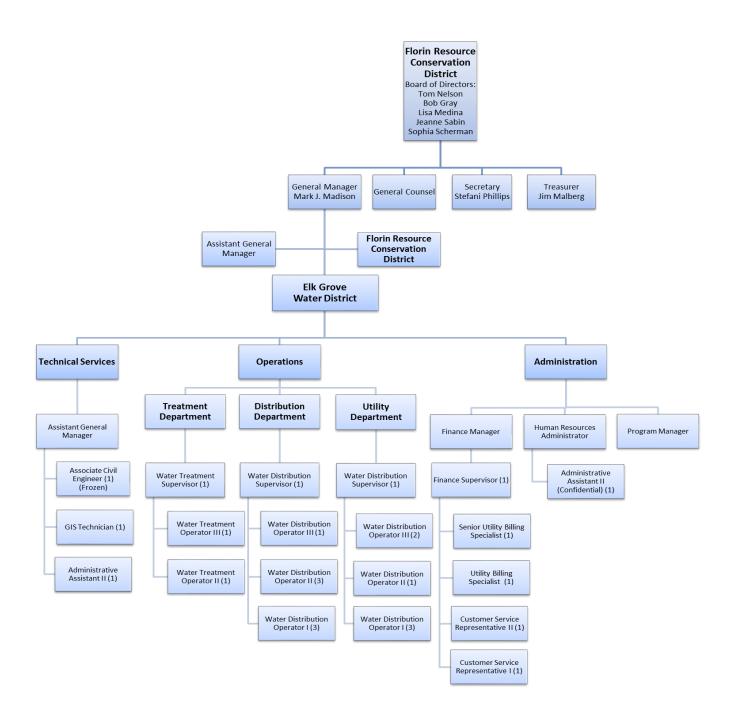


ADMIN DEPARTMENT \$5,966,510 TOTAL EXPENDITURES BY CATEGORY



Capital Equipment and Expenditures includes Capital Reserve Contributions.

ELK GROVE WATER DISTRICT ORGANIZATION CHART



LEADERSHIP TEAM

Mark J. Madison, P.E. General Manager

Bruce Kamilos, P.E. Assistant General Manager

Frozen Position Associate Civil Engineer

Jim Malberg Finance Manager

Donella Murillo Finance Supervisor

Stefani Phillips Human Resources Administrator

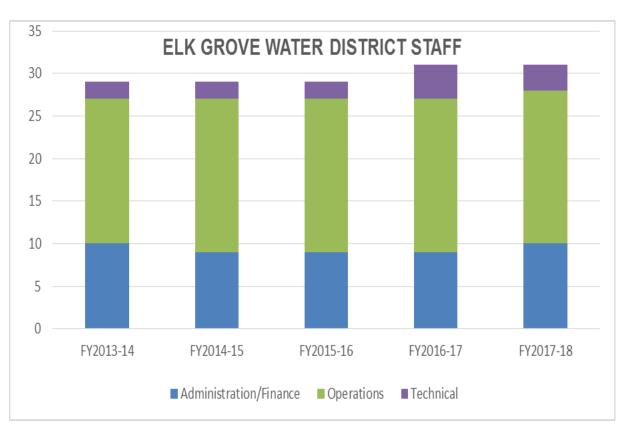
Sarah Jones Program Manager

Steve Shaw Water Treatment Supervisor

Richard Salas Water Distribution Supervisor

Jose Carrillo Water Distribution Supervisor

STAFF POSITIONS BY DIVISION



ELK GROVE WA	TER DISTI	RICT STAF	F		
	FY2013-14	FY2014-15	FY2015-16	FY2016-17	FY2017-18
Administration & Finance	1 12010 14	1 12014 10	1 12010 10	1 12010 17	1 12017 10
General Manager	1	1	1	1	1
Finance Manager	1	1	1	1	1
Management Analyst	1	1	1	0	0
Program Manager	0	0	0	1	1
Human Resources Specialist	1	1	1	0	0
Human Resources Administrator	0	0	0	1	1
Administrative Assistant II (Confidential)	1	1	1	1	1
Finance Supervisor	1	1	1	1	1
Senior Utility Billing Specialist	1	1	1	1	1
Utility Billing Specialist	0	0	0	1	1
Customer Service Representative I	0	0	0	0	1
	2	2	2	1	1
Customer Service Representative II Meter Reader	1			0	0
	10	0	9	9	
Department Total	10	9	9	9	10
Technical Services					
Assistant General Manager	0	0	0	1	1
Associate Civil Engineer (Frozen Position)	1	1	1	1	0
Administrative Assistant II	0	0	0	1	1
GIS Technician I	1	1	1	0	0
GIS Technician II	I		I I	1	1
Department Total	2	2	2	4	3
Department Total				4	3
Operations					
Foremen	3	3	3	0	0
Supervisors	0	0	0	3	3
Water Distribution Operator In Training	2	2	1	1	0
Water Distribution Operator I	4	5	5	5	6
Water Distribution Operator II	4	4	5	4	4
Water Distribution Operator III	2	2	2	3	3
Water Treatment Operator I	0	0	0	0	0
Water Treatment Operator II	1	1	1	1	1
Water Treatment Operator III	1	1	1	1	1
Water Utility Operator I	0	0	0	0	0
Water Utility Operator II	0	0	0	0	0
Departmental Total	17	18	18	18	18
Organizational Total	29	29	29	31	31
				<u>.</u> <u>.</u>	<u> </u>

ADMINISTRATION

Administration is responsible for the business operations of EGWD. Administration includes the general management of EGWD, accounting and financial management, human resources, customer service, payroll services, purchasing/procurement management, risk management, legislative analysis, public outreach, information technology and communications.

The General Manager superintends the FRCD/EGWD, ensuring that the policies and directives of the Board of Directors are carried out as assigned. The General Manager leads the entire staff with a subset of managers informally called the Leadership Team.

The Assistant General Manager is responsible for assisting the General Manager, as directed, with all aspects of the District's policies, procedures, programs and operations; and assumes the duties and responsibilities of the General Manager in his/her absence. In addition, the Assistant General Manager oversees the Technical Services Division and Capital Improvement Program.

The Human Resource Specialist and Administrative Assistant are responsible for handling confidential personnel matters, including recruitment, hiring, training and development, policy compliance and employee benefits. The Human Resources Specialist makes certain that employee matters are handled fairly, equitably and without discrimination according to EGWD policies and State and Federal regulations.

The Program Manager manages special programs and projects as assigned by the General Manager, including water conservation, safety, legislative tracking and lobbying, grant acquisition, and public information and outreach.

The Finance Department is responsible for maintaining the fiscal stability in a manner consistent with generally accepted accounting principles and statutory requirements. Included in the Financial Department's duties are: customer service, accounts payable, billing and accounts receivable, general ledger maintenance, capital assets records, investment activity, accounting, budget development and monitoring, development of cash flow models, debt service, revenue and expenditure forecasting, payroll, financial reporting and coordination with external financial audits. The Finance Department is also responsible for information services, including development and support of computers and software, program development, office telecommunications, office security, and office systems.

FY 2017-18 OBJECTIVES

Office of the General Manager

- Provide leadership to ensure that EGWD's overall mission and values are accomplished.
- Provide the Board of Directors timely support and information.
- Ensure that all water facilities and programs are operated in compliance with all applicable standards.
- Promote continued innovation and creativity in providing services in a more effective and cost efficient manner.
- Maintain effective long-term financial and operational plans.
- Implement sound fiscal policies, budgets, and controls.
- Maintain effective coordination, cooperation, and communication with local governments, State and Federal agencies and continue involvement in civic, professional and community affairs.
- Motivate employees and encourage teamwork throughout the organization.
- Develop plan to resolve the financial and future planning issues facing the Florin Resource Conservation District (FRCD).
- Develop the FY 2018-22 FRCD/EGWD Strategic Plan.
- Complete a new 2018-22 Water Rate Study for the EGWD.
- Complete the fire system backflow prevention program associated and update the Backflow/Cross-Connection Control Program ordinance.
- Implement any and all recommendations pertaining to the Information Technology Security Review.
- Complete a Needs Assessment and Action Plan for the EGWD Administrative Building.
- Complete the update to the EGWD Employee Policy Manual.
- Complete all approved CIP projects identified in the EGWD FY 2017-18 CIP budget.
- Complete a review and implement revisions to the EGWD procurement policies.

Human Resources

- Administer the classification and pay plan for EGWD to ensure that the pay and benefits package is competitive with the industry.
- · Recruit qualified candidates for vacant positions and oversee the hiring process.
- Schedule training for employees, supervisors, and managers to maintain required compliance.
- Help employees develop to their full potential on the job through coordinating training and development, and personal coaching and mentoring.
- Maintain timely employee evaluations and merit increases.
- Review personnel policies and practices and make recommendations for updates and additions.
- Promote good morale through employee recognition.
- Promote the general well-being of the workforce by providing available resources.

Program Manager

- Implement an updated Water Conservation Program, including the development of a new Water Shortage Contingency Plan and enhanced public outreach.
- Manage the District's Safety Program, including coordinating safety training, equipment inspections and other duties as the Safety Officer.
- Track State and Federal legislation, advise on bills important to the EGWD/FRCD, and work with associated agencies such as RWA and
 - CSDA to lobby on issues of interest.



- Seek and obtain grant funding opportunities for the EGWD and FRCD.
- Implement and manage FRCD's Community Conservation Education Program.
- Develop, implement, and conduct a new Public Information and Outreach Program, including the development of pre-drafted public notices and outreach materials, and the issuance of regular newsletters and bill inserts.

Finance

- Maintain strong budget management, procurement and internal control culture to ensure EGWD meets the Board's and the financial community's expectations for continued strong financial performance.
- Provide excellent customer service to the Elk Grove Water District ratepayers; improve the billing system; and address billing conflicts in a timely manner.
- Process and monitor payroll and the accounts payable function to assure timeliness and correctness.



- Work with EGWD's technology consultants to design an enhanced billing system; and develop, implement, and maintain a long-range technology plan for the effective and efficient use of technology for information systems throughout the organization.
- Manage EGWD's debt service maintaining strict compliance with bond covenants.
- Provide prompt and accurate management reports.
- Maintain the general ledger and the accounting system.
- Enhance EGWD's internal controls by development and implementation of internal auditing procedures.
- Conduct a new EGWD water rate study with the goal of minimizing future planned rate adjustments.
- Manage the EGWD investment portfolio to potentially increase investment earnings while maintaining safety and liquidity.
- Complete a review and /or revisions to the EGWD procurement policies.

TECHNICAL SERVICES

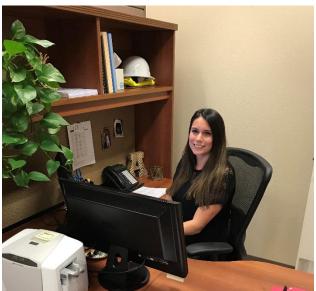
The Technical Services Division is responsible for developing and implementing the capital improvement program, and provides planning, engineering, construction management and technical support for EGWD operations. The Technical Services division includes the Assistant General Manager, Associate Civil Engineer (position

currently vacant), Geographic Information System (GIS) Technician, and Administrative Assistant. The division is headed by the Assistant General Manager who reports to the General Manager.

FY 2017-18 OBJECTIVES

Technical Services

- Complete all required CIP projects identified in the FY 2017-18 CIP budget.
- Develop the FY 2019-2023 CIP for the next fiscal year.
- Provide technical support as needed to the Utility Department for the construction of the Service Line Replacements project, Kent Street Water Main project, Backyard Water Mains project, and the Railroad Water Treatment Facility Modular Meeting Room and Information Technology Center project.
- Provide technical support as needed to the Treatment and Distribution Departments.
- Participate in the region's efforts to form a Groundwater Sustainability Agency to comply with the requirements of the Sustainable Groundwater Management Act of 2014.
- Manage the Geographic Information System.
- Manage the Asset Management Program.



OPERATIONS

The Operations Division consists of the Treatment, Distribution, and Utility Departments. The purpose of Operations is to operate and maintain all facilities in a manner that safeguards public and employee health, complies with all regulatory requirements, and ensures outstanding customer service. The oversight of this Division is currently overseen by the General Manager.

FY 2017-18 OBJECTIVES

Treatment Department

- Operate and maintain of EGWD's water supply and treatment facilities ensuring safe and reliable water supplies to customers.
- Maintain strict compliance with all requirements imposed by the local, State, and Federal regulatory agencies with the intent of safeguarding public health and the environment.
- Complete the development of the fire system backflow prevention program
- Manage the Domestic Backflow/Cross-Connection Control Program.
- Operate the Hampton Water Treatment Plant after the conversion to arsenic treatment is complete



- Repair and maintain EGWD's water distribution system, responding to emergencies quickly and minimizing the loss of potable water.
- Maintain EGWD's fire hydrants, ensuring reliability of fire flows during emergencies.



- Maintain the valve exercising program, ensuring that every valve is checked and exercised every three years.
- Conduct meter reading, maintains a balanced program of reading each customer's meter between 28-32 days.
- Field customer service requests and conduct first-call responses.
- Respond to all Underground Service Alert requests within 48 hours in compliance with State law.
- Abide by all State and Federal regulations regarding repairs that impact potable water.



Utility Department

- Advance the Service Line Replacements project, combining certain installations with the water main replacement projects.
- Construct the Kent St. Water Main, and Backyard Water Main projects to improve the water distribution system.
- Provide general construction services with EGWD personnel, thereby minimizing the need for outsourced contractors.



ELK GROVE WATER DISTRICT LONG-TERM INDEBTEDNESS CERTIFICATES OF PARTICIPATION BOND COVENANT RATIOS

Elk Grove Water District Long-Term Indebtedness to Maturity

Payment	Total	Total	Fiscal Year
Date	Principal	Interest	Total
9/1/2017	1,990,000.00	936,059.38	
3/1/2018	-	897,289.38	3,823,348.76
9/1/2018	2,070,000.00	897,289.38	
3/1/2019	-	856,619.38	3,823,908.76
9/1/2019	2,165,000.00	856,619.38	
3/1/2020	-	805,119.38	3,826,738.76
9/1/2020	2,300,000.00	805,119.38	
3/1/2021	-	750,349.38	3,855,468.76
9/1/2021	2,440,000.00	750,349.38	
3/1/2022	-	692,149.38	3,882,498.76
9/1/2022	2,560,000.00	692,149.38	
3/1/2023	-	631,054.38	3,883,203.76
9/1/2023	2,675,000.00	631,054.38	
3/1/2024	-	580,939.38	3,886,993.76
9/1/2024	2,780,000.00	580,939.38	
3/1/2025	-	527,089.38	3,888,028.76
9/1/2025	2,935,000.00	527,089.38	
3/1/2026	-	479,413.13	3,941,502.51
9/1/2026	3,075,000.00	479,413.13	
3/1/2027	-	426,633.75	3,981,046.88
9/1/2027	3,180,000.00	426,633.75	
3/1/2028	-	370,576.25	3,977,210.00
9/1/2028	3,295,000.00	370,576.25	
3/1/2029	-	310,960.00	3,976,536.25
9/1/2029	3,430,000.00	310,960.00	
3/1/2030	-	234,170.00	3,975,130.00
9/1/2030	3,595,000.00	234,170.00	
3/1/2031	-	158,190.00	3,987,360.00
9/1/2031	3,745,000.00	158,190.00	
3/1/2032	-	80,735.00	3,983,925.00
9/1/2032	3,900,000.00	80,735.00	
3/1/2033	-	-	3,980,735.00
Totals	47,200,000.00	18,288,554.48	65,488,554.48

	Elk Grove Water District												
	Fiscal	Year	2017-18										
	Long-Ter	m Ind	lebtedness										
	Schedule of Required Payments												
						Total							
Series	Description		Principal	Ir	nterest	Payment							
2014 A	Water Revenue Refunding Bonds		1,475,000		1,319,719	2,794,719							
2016 A	Water Revenue Refunding Bonds		515,000		513,630	1,028,630							
	TOTAL DEBT SERVICE PAYMENTS	\$	1,990,000	\$	1,833,349	\$ 3,823,349							
	Debt Service Coverage Ratio												
	Required		Ratio										
	Debt Covenant - 1.15		1.41										
	Net Income	\$	5,394,494										
	Total COP Debt Service	\$	3,823,349										

ACRONYMS & GLOSSARY OF TERMS

A

Account – A category that identifies the justification of the transaction of funds received or paid.

Account Balance – The difference in dollars between the total debits and the total credits in an account.

Accrual Basis of Accounting – A basis of accounting under which increases and decreases in economic resources are recognized as soon as the underlying event or transaction occurs. Revenues are recognized when earned and expenses are recognized when incurred, regardless of the timing of related cash flows.

Accrual – The recognition of a revenue or expense in a current period even though the actual cash may not be received or paid until a following period.

Acre-foot of Water – The volume of water that covers one acre to a depth of one foot; 43,560 cubic feet; 1,233.5 cubic meters; 325,872 gallons.

Actual – The final audited revenue / expenditure results of operations for the fiscal year indicated.

ACWA – Association of California Water Agencies.

AICPA – American Institute of Certified Public Accountants.

Amortization – Gradual reduction, redemption, or liquidation of the balance of an account according to a specified times and amounts.

Assets – Resources owned or held by EGWD/FRCD which have monetary value.

Audit – An examination of the books and records of EGWD/FRCD to determine financial status and results of operations (excess or loss).

AWWA – American Water Works Association

B

Backflow – The backing up of water through a conduit or channel in the direction opposite to normal flow.

BMPs – Best Management Practices.

Board of Directors – The EGWD/FRCD is governed by a Board, the members of which are elected by the voters within the FRCD boundaries. The Board sets policy and provides overall leadership for EGWD/FRCD including the mission, goals, priorities and resource allocation.

Bond Issuance Costs – The costs incurred by the bond issuer during the planning, marketing and sale of a bond issue.

Budget Calendar – The schedule of key dates or milestones which the EGWD follows in the preparation, adoption, and administration of the budget.

Budgetary Control - The control of management in accordance with the approved budget to keep expenditures within the limitations of available appropriations and available revenues.

C

CAC – Community Advisory Committee.

CalPERS – California Employees Public Retirement System.

Capital Equipment (Assets) – Fixed assets such as vehicles, computers, equipment, technical instruments, etc., which have a life expectancy of more than one year and a value over \$5,000.

Cash Flows – The movement of cash in and out of the EGWD from day-to-day activities.

Cash Management – The management of cash flows in such a way that interest and penalties paid are minimized and interest earned is maximized. Funds received are deposited on the day of receipt and invested as soon as the funds are available. The EGWD maximizes the return on all funds available for investment without sacrifice of safety or necessary liquidity.

CCR – Consumer Confidence Report.

CMTA – California Municipal Treasurer's Association.

COPs – Certificates of Participation. Financing in which an individual buys a share of the periodic revenues of an agreement made by a municipal or governmental entity, rather than the bond being secured by those revenues.

Consumer Price Index (CPI) – A statistical description of price levels provided by the U.S. Department of Labor. The index is used as a measure of the increase in the cost of living or doing business (i.e. economic inflation).

CSDA – California Special Districts Association.

Current Assets – Cash plus assets that are expected to be converted to cash, sold or consumed during the next 12 months or as a part of the normal operating cycle.

Current Liabilities – Obligations that will become due within the next year or within the normal operating cycle, if longer than a year.

D

Debt – An obligation resulting from the borrowing of money or from the purchase of goods and services. These include bonds and accounts payable.

Debt Service – The payment of principal and interest on any short-term and long-term debt.

Debt Service Requirements – The amount of money required to pay interest and principal on outstanding debt.

Depreciation – The allocation of the acquisition cost of plant, property and equipment to the particular periods or products that benefit from the utilization of the asset in service.

E

Easement – An acquired legal right to the use of land owned by others.

EGWD – Elk Grove Water District.

Enterprise Fund – A fund established to account for the operation of self-supporting enterprises.

Expenditures – A decrease in net financial resources, actual payment for goods and services received.

F

Financial Statement – A set of summary documents which pertain to financial information that consist of the following: Balance Sheet or Combining Schedule of Net Assets, Income Statement or Combining Schedule of Revenues and Expenses, Statement of Cash Flows, Notes of Financial Statements and, in the EGWD's case, various Supplements, Schedules, etc.

Fiscal Policy – The EGWD's policies with respect to revenues, spending, and debt management as these relate to services, programs and capital investment.

Fixed Assets – Long-term tangible assets that have a normal use expectancy of more than one year and do not lose their individual identity through use. Fixed assets include primarily buildings, equipment, and land.

FRCD - Florin Resource Conservation District.

Fund – A fiscal and accounting entity with a self-balancing set of accounts in which cash and other financial resources, all related liabilities and residual equities, or balances and changes therein, are recorded and segregated to carry on specific activities or attain certain objectives in accordance with special regulations, restrictions or limitations.

Fund Balance – The cumulative difference of all revenues and all expenditures of the fund from the time the EGWD was established. Fund balance is also considered to be the difference between fund assets and fund liabilities and is sometimes referred to as "fund equity" at any given point in time.

G

Generally Accepted Accounting Principles (GAAP) – Uniform minimum standards of, and guidelines for, external financial accounting and reporting. They govern the form and content of the basic financial statements of an entity. GAAP

encompasses the conventions, rules, and procedures necessary to define accepted accounting practices at a particular time. They include not only broad guidelines of general application, but also detailed practices and procedures. GAAP provides a standard by which to measure financial presentations. The primary authoritative statement on the application of GAAP to state and local governments is Government Accounting Standards Board (GASB) pronouncements.

Geographic Information System (GIS) – An organized collection of computer hardware, software and geographic data designed to efficiently capture, store, update, manipulate, analyze, and display all forms of geographically referenced information.

Goals – General statements of desired state, condition, or situation to be achieved, which may be viewed from a short or long term perspective.

Governmental Accounting Standards Board (GASB) – Their mission is to establish and improve standards of state and local governmental accounting and financial reporting that will result in useful information for users of financial reports.

Governmental Finance Officers of America (GFOA) – Their purpose is to enhance and promote the professional management of governments for the public benefit. The GFOA accomplishes this mission by identifying and developing financial policies and practices and promoting them through education, training and leadership.

Groundwater – Water produced by pumping from underground.

Η

I

Independent Auditor – External public accounting firm hired to audit the annual financial statements and express an opinion on those statements as to conformity with generally accepted accounting principles.

Infrastructure – EGWD owned capital assets that provide services to the ratepayers.

Internal Control – Methods and procedures that are primarily concerned with the authorization of transactions, safeguarding of assets, and accuracy of the financial records.

Inventories – Items held for future use.

Investment Income – Income derived by investing certain fund balance in interest-yielding securities in compliance with the provisions of the EGWD's Investment policy.

J

K

L

Liabilities – Obligations incurred in past or current transactions requiring present or future settlement.

Long-Term Debt – Debt with a maturity of more than one year after the date of issuance.

M

Meter – An instrument of measuring the flow of water.

Mid-Year Review – Midway through the fiscal year the current year budget is evaluated based on spending to date and current projections. The primary areas reviewed and analyzed are year-to-date expenditure and revenue status plus expenditure and revenue projections for the remainder of the year.

Modified Accrual Basis – The accrual basis of accounting adapted to the governmental fund type. Revenues are recognized when they become both "measurable" and "available to finance expenditures of the current period." Expenditures are recognized when the liability is incurred except on long-term debt which is recognized when due.

N

Notes Payable – Long or short-term obligations that are payable according to a contract or agreement in which the timeframe is executed.

0

Objective – A statement of purpose defined more specifically than goals, defining the result-oriented activities necessary to achieve a stated goal.

Obligation – Amounts which the EGWD may be legally required to meet out of its resources and includes not only actual liabilities, but also encumbrances not yet paid.

Operating Expense – All costs required for the daily operation of the EGWD necessary to provide services and maintain the systems in good operating condition that are not considered capital improvements or debt repayments.

Overtime – Hours worked in excess of 40 hours per work week or hours worked in excess of those scheduled in a shift.

P

Projected – An estimate of revenues or expenditures based on past trends, the present economic situation and future financial forecasts.

PTO – Personal time off.

Q

R

Ratepayers - Those being provided with water service by Elk Grove Water District.

Refunding Bonds – Bonds issued to retire bonds already outstanding.

Reimbursements – Payment made to someone for out-of-pocket expenses incurred.

Reserves – An account used to indicate that a portion of a fund's assets are restricted for a specific purpose.

Revenue – An inflow of assets in exchange for services.

Risk Management – A coordinated effort to minimize costs – typically where insurance policies are purchased to manage the EGWD's exposure to various risks of loss; Workers' Compensation; theft of, damage to, and destruction of assets, errors and omissions; injuries to employees; and natural disasters.

RWA – Regional Water Authority.

S

SCADA System – "Supervisory Control and Data Acquisition" System. The computer system that collects data, processes the data and allows operating personnel to take corrective actions.

T

Treated Water – Water which has been processed through the EGWD's water treatment plant(s) or imported from other utilities to supplement the EGWD's water supplies.

U

V

Variance – The dollar and/or percentage difference between two sets of figures.

VTO - Vacation time off.

W

Water Conservation – Reducing the demand for water through activities that alter water use practices, e.g., improving efficiency in water use, and reducing losses of water from leaks.

Water Quality – The chemical, physical and biological characteristics of water with respect to its suitability for a particular purpose. The same water may be of good quality for one purpose or use, and bad for another, depending on its characteristics and the requirements for the particular use.

Well – A vertical drilled hole into an underground formation, usually to obtain a source of water, to monitor ground water quality or to determine the position of the water table.





Ζ



[Attached behind this cover page]

Elk Grove Water District Rates & Fees Schedule Fiscal Year 2017-18

Use Charges:

Fixed charge based on the number of accounts and the size of the water meter/connections.

Connection Size	Jan. 1, 2017	Jan. 1, 2018		
1"	\$ 64.73	\$ 66.67		
1.5"	\$ 91.10	\$ 93.84		
2"	\$ 122.76	\$ 126.44		
3"	\$ 196.62	\$ 202.52		
4"	\$ 302.13	\$ 311.19		
6"	\$ 565.91	\$ 582.89		
8"	\$ 882.45	\$ 908.93		
10"	\$ 1,251.75	\$ 1,289.30		

Commodity charge for units of water used in a month.

Service Type	Jan. 1, 2017	Jan. 1, 2018
Residential Metered		
Tier 1 (0-30 CCF)	\$ 1.52	\$ 1.57
Tier 2 (30.01+ CCF)	\$ 3.02	\$ 3.11
CCF = Hundred Cubic Feet		
Non-residential	\$ 1.72	\$ 1.77
Irrigation	\$ 1.85	\$ 1.91

Other Fees:

Private Fire Protection Service Rates:

Connection Size	Jan. 1, 2017	Jan. 1, 2018
2"	\$ 2.96	\$ 3.04
3"	\$ 8.60	\$ 8.86
4"	\$ 18.33	\$ 18.88
6"	\$ 53.25	\$ 54.85
8"	\$ 113.48	\$ 116.88
10"	\$ 204.06	\$ 210.19
12"	\$ 329.62	\$ 339.51

Elk Grove Water District Rates & Fees Schedule Fiscal Year 2017-18

New Connections: Effective June 26, 2013

Fees for new connection to EGWD contain two components. The base charge for a 1inch meter is \$926.00 and larger meter installations will be charged any additional time and material (T&M) cost. The second is a capacity charge which covers the cost if "buying-in" to an existing system. New connections in EGWD's Service Area 2 do not pay the capacity charge, as those costs are part of Sacramento County's infrastructure.

Meter Size	Meter Charge	Capacity Fee	Total
1"	\$ 926	\$ 3,206	\$ 4,132
1.5"	\$ 926 + T&M	\$ 6,413	\$ 7,339+
2"	\$ 926 + T&M	\$ 10,260	\$ 11,186+
3"	\$ 926 + T&M	\$ 19,238	\$ 20,164+
4"	\$ 926 + T&M	\$ 32,063	\$ 32,989+
6"	\$ 926 + T&M	\$ 64,125	\$ 65,051+

Other: Effective June 26, 2013

Account set up	\$30.00
Return check charge	\$35.00, plus amount of check
Over the phone payments	\$5.00
Meter re-read	
First request	Free
Subsequent requests	\$25.00
Photocopies	
Black and white	\$0.10/page
Color	\$0.15/page
Delinquency shutoff	
Delinquent amount	Amount of unpaid bill
Door hanger	\$25.00
Field service call	\$100.00
24 hour turn-on fee	\$100.00
Meter testing	\$47/hour
Back flow testing	\$70.00
Fire flow testing	\$156.00
Violation of ordinance (within 1 year)	
First occurrence	\$100.00
Second occurrence	\$200.00
Each additional occurrence	\$500.00
Plan check fees	
Irrigation only	\$500.00
9 lots (EDUs) or less	\$2,000.00
10 lots (EDUs) or more	\$5,000.00
Construction/temporary service	
Installation & removal	\$194.00
Weekly rental	\$50.00
Deposit	\$2,000.00

"ELK GROVE WATER DISTRICT FISCAL YEAR 2016-17 SALARY SCHEDULE."

[Attached behind this cover page]

Grade	Step I	Step II	Step III	Step IV	Step V
1	\$ 17,264.00	\$ 18,116.80	\$ 19,032.00	\$ 19,988.80	\$ 20,987.20
	\$ 1,438.67	\$ 1,509.73	\$ 1,586.00	\$ 1,665.73	\$ 1,748.93
	\$ 664.00	\$ 696.80	\$ 732.00	\$ 768.80	\$ 807.20
	\$ 8.30	\$ 8.71	\$ 9.15	\$ 9.61	\$ 10.09
2	\$ 17,700.80	\$ 18,574.40	\$ 19,510.40	\$ 20,488.00	\$ 21,507.20
	\$ 1,475.07	\$ 1,547.87	\$ 1,625.87	\$ 1,707.33	\$ 1,792.27
	\$ 680.80	\$ 714.40	\$ 750.40	\$ 788.00	\$ 827.20
	\$ 8.51	\$ 8.93	\$ 9.38	\$ 9.85	\$ 10.34
3	\$ 18,116.80	\$ 19,032.00	\$ 19,988.80	\$ 20,987.20	\$ 22,027.20
	\$ 1,509.73	\$ 1,586.00	\$ 1,665.73	\$ 1,748.93	\$ 1,835.60
	\$ 696.80	\$ 732.00	\$ 768.80	\$ 807.20	\$ 847.20
	\$ 8.71	\$ 9.15	\$ 9.61	\$ 10.09	\$ 10.59
4	\$ 18,574.40	\$ 19,510.40	\$ 20,488.00	\$ 21,507.20	\$ 22,588.80
	\$ 1,547.87	\$ 1,625.87	\$ 1,707.33	\$ 1,792.27	\$ 1,882.40
	\$ 714.40	\$ 750.40	\$ 788.00	\$ 827.20	\$ 868.80
	\$ 8.93	\$ 9.38	\$ 9.85	\$ 10.34	\$ 10.86
5	\$ 19,032.00	\$ 19,988.80	\$ 20,987.20	\$ 22,027.20	\$ 23,129.60
	\$ 1,586.00	\$ 1,665.73	\$ 1,748.93	\$ 1,835.60	\$ 1,927.47
	\$ 732.00	\$ 768.80	\$ 807.20	\$ 847.20	\$ 889.60
	\$ 9.15	\$ 9.61	\$ 10.09	\$ 10.59	\$ 11.12
6	\$ 19,510.40	\$ 20,488.00	\$ 21,507.20	\$ 22,588.80	\$ 23,712.00
	\$ 1,625.87	\$ 1,707.33	\$ 1,792.27	\$ 1,882.40	\$ 1,976.00
	\$ 750.40	\$ 788.00	\$ 827.20	\$ 868.80	\$ 912.00
	\$ 9.38	\$ 9.85	\$ 10.34	\$ 10.86	\$ 11.40
7	\$ 19,988.80	\$ 20,987.20	\$ 22,027.20	\$ 23,129.60	\$ 24,294.40
	\$ 1,665.73	\$ 1,748.93	\$ 1,835.60	\$ 1,927.47	\$ 2,024.53
	\$ 768.80	\$ 807.20	\$ 847.20	\$ 889.60	\$ 934.40
	\$ 9.61	\$ 10.09	\$ 10.59	\$ 11.12	\$ 11.68
8	\$ 20,488.00	\$ 21,507.20	\$ 22,588.80	\$ 23,712.00	\$ 24,897.60
	\$ 1,707.33	\$ 1,792.27	\$ 1,882.40	\$ 1,976.00	\$ 2,074.80
	\$ 788.00	\$ 827.20	\$ 868.80	\$ 912.00	\$ 957.60
	\$ 9.85	\$ 10.34	\$ 10.86	\$ 11.40	\$ 11.97
9	\$ 20,987.20	\$ 22,027.20	\$ 23,129.60	\$ 24,294.40	\$ 25,500.80
	\$ 1,748.93	\$ 1,835.60	\$ 1,927.47	\$ 2,024.53	\$ 2,125.07
	\$ 807.20	\$ 847.20	\$ 889.60	\$ 934.40	\$ 980.80
	\$ 10.09	\$ 10.59	\$ 11.12	\$ 11.68	\$ 12.26
10	\$ 21,507.20	\$ 22,588.80	\$ 23,712.00	\$ 24,897.60	\$ 26,145.60
	\$ 1,792.27	\$ 1,882.40	\$ 1,976.00	\$ 2,074.80	\$ 2,178.80
	\$ 827.20	\$ 868.80	\$ 912.00	\$ 957.60	\$ 1,005.60
	\$ 10.34	\$ 10.86	\$ 11.40	\$ 11.97	\$ 12.57

Grade	Step I	Step II	Step III	Step IV	Step V
11	\$ 22,027.20	\$ 23,129.60	\$ 24,294.40	\$ 25,500.80	\$ 26,790.40
	\$ 1,835.60	\$ 1,927.47	\$ 2,024.53	\$ 2,125.07	\$ 2,232.53
	\$ 847.20	\$ 889.60	\$ 934.40	\$ 980.80	\$ 1,030.40
	\$ 10.59	\$ 11.12	\$ 11.68	\$ 12.26	\$ 12.88
12	\$ 22,588.80	\$ 23,712.00	\$ 24,897.60	\$ 26,145.60	\$ 27,456.00
	\$ 1,882.40	\$ 1,976.00	\$ 2,074.80	\$ 2,178.80	\$ 2,288.00
	\$ 868.80	\$ 912.00	\$ 957.60	\$ 1,005.60	\$ 1,056.00
	\$ 10.86	\$ 11.40	\$ 11.97	\$ 12.57	\$ 13.20
13	\$ 23,129.60	\$ 24,294.40	\$ 25,500.80	\$ 26,790.40	\$ 28,121.60
	\$ 1,927.47	\$ 2,024.53	\$ 2,125.07	\$ 2,232.53	\$ 2,343.47
	\$ 889.60	\$ 934.40	\$ 980.80	\$ 1,030.40	\$ 1,081.60
	\$ 11.12	\$ 11.68	\$ 12.26	\$ 12.88	\$ 13.52
14	\$ 23,712.00	\$ 24,897.60	\$ 26,145.60	\$ 27,456.00	\$ 28,828.80
	\$ 1,976.00	\$ 2,074.80	\$ 2,178.80	\$ 2,288.00	\$ 2,402.40
	\$ 912.00	\$ 957.60	\$ 1,005.60	\$ 1,056.00	\$ 1,108.80
	\$ 11.40	\$ 11.97	\$ 12.57	\$ 13.20	\$ 13.86
15	\$ 24,294.40	\$ 25,500.80	\$ 26,790.40	\$ 28,121.60	\$ 29,536.00
	\$ 2,024.53	\$ 2,125.07	\$ 2,232.53	\$ 2,343.47	\$ 2,461.33
	\$ 934.40	\$ 980.80	\$ 1,030.40	\$ 1,081.60	\$ 1,136.00
	\$ 11.68	\$ 12.26	\$ 12.88	\$ 13.52	\$ 14.20
16	\$ 24,897.60	\$ 26,145.60	\$ 27,456.00	\$ 28,828.80	\$ 30,264.00
	\$ 2,074.80	\$ 2,178.80	\$ 2,288.00	\$ 2,402.40	\$ 2,522.00
	\$ 957.60	\$ 1,005.60	\$ 1,056.00	\$ 1,108.80	\$ 1,164.00
	\$ 11.97	\$ 12.57	\$ 13.20	\$ 13.86	\$ 14.55
17	\$ 25,500.80	\$ 26,790.40	\$ 28,121.60	\$ 29,536.00	\$ 31,012.80
	\$ 2,125.07	\$ 2,232.53	\$ 2,343.47	\$ 2,461.33	\$ 2,584.40
	\$ 980.80	\$ 1,030.40	\$ 1,081.60	\$ 1,136.00	\$ 1,192.80
	\$ 12.26	\$ 12.88	\$ 13.52	\$ 14.20	\$ 14.91
18	\$ 26,145.60	\$ 27,456.00	\$ 28,828.80	\$ 30,264.00	\$ 31,782.40
	\$ 2,178.80	\$ 2,288.00	\$ 2,402.40	\$ 2,522.00	\$ 2,648.53
	\$ 1,005.60	\$ 1,056.00	\$ 1,108.80	\$ 1,164.00	\$ 1,222.40
	\$ 12.57	\$ 13.20	\$ 13.86	\$ 14.55	\$ 15.28
19	\$ 26,790.40	\$ 28,121.60	\$ 29,536.00	\$ 31,012.80	\$ 32,552.00
	\$ 2,232.53	\$ 2,343.47	\$ 2,461.33	\$ 2,584.40	\$ 2,712.67
	\$ 1,030.40	\$ 1,081.60	\$ 1,136.00	\$ 1,192.80	\$ 1,252.00
	\$ 12.88	\$ 13.52	\$ 14.20	\$ 14.91	\$ 15.65
20	\$ 27,456.00	\$ 28,828.80	\$ 30,264.00	\$ 31,782.40	\$ 33,363.20
	\$ 2,288.00	\$ 2,402.40	\$ 2,522.00	\$ 2,648.53	\$ 2,780.27
	\$ 1,056.00	\$ 1,108.80	\$ 1,164.00	\$ 1,222.40	\$ 1,283.20
	\$ 13.20	\$ 13.86	\$ 14.55	\$ 15.28	\$ 16.04

Grade	Step I	Step II	Step III	Step IV		Step V
21	\$ 28,121.60	\$ 29,536.00	\$ 31,012.80	\$ 32,552.00	\$	34,174.40
	\$ 2,343.47	\$ 2,461.33	\$ 2,584.40	\$ 2,712.67	\$	2,847.87
	\$ 1,081.60	\$ 1,136.00	\$ 1,192.80	\$ 1,252.00	\$	1,314.40
	\$ 13.52	\$ 14.20	\$ 14.91	\$ 15.65	\$	16.43
22	\$ 28,828.80	\$ 30,264.00	\$ 31,782.40	\$ 33,363.20	\$	35,027.20
	\$ 2,402.40	\$ 2,522.00	\$ 2,648.53	\$ 2,780.27	\$	2,918.93
	\$ 1,108.80	\$ 1,164.00	\$ 1,222.40	\$ 1,283.20	\$	1,347.20
	\$ 13.86	\$ 14.55	\$ 15.28	\$ 16.04	\$	16.84
23	\$ 29,536.00	\$ 31,012.80	\$ 32,552.00	\$ 34,174.40	\$	35,900.80
	\$ 2,461.33	\$ 2,584.40	\$ 2,712.67	\$ 2,847.87	\$	2,991.73
	\$ 1,136.00	\$ 1,192.80	\$ 1,252.00	\$ 1,314.40	\$	1,380.80
	\$ 14.20	\$ 14.91	\$ 15.65	\$ 16.43	\$	17.26
24	\$ 30,264.00	\$ 31,782.40	\$ 33,363.20	\$ 35,027.20	\$	36,795.20
	\$ 2,522.00	\$ 2,648.53	\$ 2,780.27	\$ 2,918.93	\$	3,066.27
	\$ 1,164.00	\$ 1,222.40	\$ 1,283.20	\$ 1,347.20	\$	1,415.20
	\$ 14.55	\$ 15.28	\$ 16.04	\$ 16.84	\$	17.69
25	\$ 31,012.80	\$ 32,552.00	\$ 34,174.40	\$ 35,900.80	\$	37,689.60
	\$ 2,584.40	\$ 2,712.67	\$ 2,847.87	\$ 2,991.73	\$	3,140.80
	\$ 1,192.80	\$ 1,252.00	\$ 1,314.40	\$ 1,380.80	\$	1,449.60
	\$ 14.91	\$ 15.65	\$ 16.43	\$ 17.26	\$	18.12
26	\$ 31,782.40	\$ 33,363.20	\$ 35,027.20	\$ 36,795.20	\$	38,625.60
	\$ 2,648.53	\$ 2,780.27	\$ 2,918.93	\$ 3,066.27	\$	3,218.80
	\$ 1,222.40	\$ 1,283.20	\$ 1,347.20	\$ 1,415.20	\$	1,485.60
	\$ 15.28	\$ 16.04	\$ 16.84	\$ 17.69	\$	18.57
27	\$ 32,552.00	\$ 34,174.40	\$ 35,900.80	\$ 37,689.60	\$	39,561.60
	\$ 2,712.67	\$ 2,847.87	\$ 2,991.73	\$ 3,140.80	\$	3,296.80
	\$ 1,252.00	\$ 1,314.40	\$ 1,380.80	\$ 1,449.60	\$	1,521.60
	\$ 15.65	\$ 16.43	\$ 17.26	\$ 18.12	\$	19.02
28	\$ 33,363.20	\$ 35,027.20	\$ 36,795.20	\$ 38,625.60	\$	40,560.00
	\$ 2,780.27	\$ 2,918.93	\$ 3,066.27	\$ 3,218.80	\$	3,380.00
	\$ 1,283.20	\$ 1,347.20	\$ 1,415.20	\$ 1,485.60	\$	1,560.00
	\$ 16.04	\$ 16.84	\$ 17.69	\$ 18.57	\$	19.50
29	\$ 34,174.40	\$ 35,900.80	\$ 37,689.60	\$ 39,561.60	\$	41,537.60
	\$ 2,847.87	\$ 2,991.73	\$ 3,140.80	\$ 3,296.80	\$	3,461.47
	\$ 1,314.40	\$ 1,380.80	\$ 1,449.60	\$ 1,521.60	\$	1,597.60
	\$ 16.43	\$ 17.26	\$ 18.12	\$ 19.02	\$	19.97
30	\$ 35,027.20	\$ 36,795.20	\$ 38,625.60	\$ 40,560.00	\$	42,577.60
	\$ 2,918.93	\$ 3,066.27	\$ 3,218.80	\$ 3,380.00	\$	3,548.13
	\$ 1,347.20	\$ 1,415.20	\$ 1,485.60	\$ 1,560.00	\$	1,637.60
	\$ 16.84	\$ 17.69	\$ 18.57	\$ 19.50	\$	20.47

Grade	Step I	Step II	Step III	Step IV	Step V
31	\$ 35,900.80	\$ 37,689.60	\$ 39,561.60	\$ 41,537.60	\$ 43,617.60
	\$ 2,991.73	\$ 3,140.80	\$ 3,296.80	\$ 3,461.47	\$ 3,634.80
	\$ 1,380.80	\$ 1,449.60	\$ 1,521.60	\$ 1,597.60	\$ 1,677.60
	\$ 17.26	\$ 18.12	\$ 19.02	\$ 19.97	\$ 20.97
32	\$ 36,795.20	\$ 38,625.60	\$ 40,560.00	\$ 42,577.60	\$ 44,720.00
	\$ 3,066.27	\$ 3,218.80	\$ 3,380.00	\$ 3,548.13	\$ 3,726.67
	\$ 1,415.20	\$ 1,485.60	\$ 1,560.00	\$ 1,637.60	\$ 1,720.00
	\$ 17.69	\$ 18.57	\$ 19.50	\$ 20.47	\$ 21.50
33	\$ 37,689.60	\$ 39,561.60	\$ 41,537.60	\$ 43,617.60	\$ 45,801.60
	\$ 3,140.80	\$ 3,296.80	\$ 3,461.47	\$ 3,634.80	\$ 3,816.80
	\$ 1,449.60	\$ 1,521.60	\$ 1,597.60	\$ 1,677.60	\$ 1,761.60
	\$ 18.12	\$ 19.02	\$ 19.97	\$ 20.97	\$ 22.02
34	\$ 38,625.60	\$ 40,560.00	\$ 42,577.60	\$ 44,720.00	\$ 46,945.60
	\$ 3,218.80	\$ 3,380.00	\$ 3,548.13	\$ 3,726.67	\$ 3,912.13
	\$ 1,485.60	\$ 1,560.00	\$ 1,637.60	\$ 1,720.00	\$ 1,805.60
	\$ 18.57	\$ 19.50	\$ 20.47	\$ 21.50	\$ 22.57
35	\$ 39,561.60	\$ 41,537.60	\$ 43,617.60	\$ 45,801.60	\$ 48,089.60
	\$ 3,296.80	\$ 3,461.47	\$ 3,634.80	\$ 3,816.80	\$ 4,007.47
	\$ 1,521.60	\$ 1,597.60	\$ 1,677.60	\$ 1,761.60	\$ 1,849.60
	\$ 19.02	\$ 19.97	\$ 20.97	\$ 22.02	\$ 23.12
36	\$ 40,560.00	\$ 42,577.60	\$ 44,720.00	\$ 46,945.60	\$ 49,296.00
	\$ 3,380.00	\$ 3,548.13	\$ 3,726.67	\$ 3,912.13	\$ 4,108.00
	\$ 1,560.00	\$ 1,637.60	\$ 1,720.00	\$ 1,805.60	\$ 1,896.00
	\$ 19.50	\$ 20.47	\$ 21.50	\$ 22.57	\$ 23.70
37	\$ 41,537.60	\$ 43,617.60	\$ 45,801.60	\$ 48,089.60	\$ 50,502.40
	\$ 3,461.47	\$ 3,634.80	\$ 3,816.80	\$ 4,007.47	\$ 4,208.53
	\$ 1,597.60	\$ 1,677.60	\$ 1,761.60	\$ 1,849.60	\$ 1,942.40
	\$ 19.97	\$ 20.97	\$ 22.02	\$ 23.12	\$ 24.28
38	\$ 42,577.60	\$ 44,720.00	\$ 46,945.60	\$ 49,296.00	\$ 51,771.20
	\$ 3,548.13	\$ 3,726.67	\$ 3,912.13	\$ 4,108.00	\$ 4,314.27
	\$ 1,637.60	\$ 1,720.00	\$ 1,805.60	\$ 1,896.00	\$ 1,991.20
	\$ 20.47	\$ 21.50	\$ 22.57	\$ 23.70	\$ 24.89
39	\$ 43,617.60	\$ 45,801.60	\$ 48,089.60	\$ 50,502.40	\$ 53,019.20
	\$ 3,634.80	\$ 3,816.80	\$ 4,007.47	\$ 4,208.53	\$ 4,418.27
	\$ 1,677.60	\$ 1,761.60	\$ 1,849.60	\$ 1,942.40	\$ 2,039.20
	\$ 20.97	\$ 22.02	\$ 23.12	\$ 24.28	\$ 25.49
40	\$ 44,720.00	\$ 46,945.60	\$ 49,296.00	\$ 51,771.20	\$ 54,350.40
	\$ 3,726.67	\$ 3,912.13	\$ 4,108.00	\$ 4,314.27	\$ 4,529.20
	\$ 1,720.00	\$ 1,805.60	\$ 1,896.00	\$ 1,991.20	\$ 2,090.40
	\$ 21.50	\$ 22.57	\$ 23.70	\$ 24.89	\$ 26.13

Grade	Step I	Step II	Step III		Step IV	Step V	
41	\$ 45,801.60	\$ 48,089.60	\$	50,502.40	\$ 53,019.20	\$	55,681.60
	\$ 3,816.80	\$ 4,007.47	\$	4,208.53	\$ 4,418.27	\$	4,640.13
	\$ 1,761.60	\$ 1,849.60	\$	1,942.40	\$ 2,039.20	\$	2,141.60
	\$ 22.02	\$ 23.12	\$	24.28	\$ 25.49	\$	26.77
42	\$ 46,945.60	\$ 49,296.00	\$	51,771.20	\$ 54,350.40	\$	57,075.20
	\$ 3,912.13	\$ 4,108.00	\$	4,314.27	\$ 4,529.20	\$	4,756.27
	\$ 1,805.60	\$ 1,896.00	\$	1,991.20	\$ 2,090.40	\$	2,195.20
	\$ 22.57	\$ 23.70	\$	24.89	\$ 26.13	\$	27.44
43	\$ 48,089.60	\$ 50,502.40	\$	53,019.20	\$ 55,681.60	\$	58,468.80
	\$ 4,007.47	\$ 4,208.53	\$	4,418.27	\$ 4,640.13	\$	4,872.40
	\$ 1,849.60	\$ 1,942.40	\$	2,039.20	\$ 2,141.60	\$	2,248.80
	\$ 23.12	\$ 24.28	\$	25.49	\$ 26.77	\$	28.11
44	\$ 49,296.00	\$ 51,771.20	\$	54,350.40	\$ 57,075.20	\$	59,924.80
	\$ 4,108.00	\$ 4,314.27	\$	4,529.20	\$ 4,756.27	\$	4,993.73
	\$ 1,896.00	\$ 1,991.20	\$	2,090.40	\$ 2,195.20	\$	2,304.80
	\$ 23.70	\$ 24.89	\$	26.13	\$ 27.44	\$	28.81
45	\$ 50,502.40	\$ 53,019.20	\$	55,681.60	\$ 58,468.80	\$	61,380.80
	\$ 4,208.53	\$ 4,418.27	\$	4,640.13	\$ 4,872.40	\$	5,115.07
	\$ 1,942.40	\$ 2,039.20	\$	2,141.60	\$ 2,248.80	\$	2,360.80
	\$ 24.28	\$ 25.49	\$	26.77	\$ 28.11	\$	29.51
46	\$ 51,771.20	\$ 54,350.40	\$	57,075.20	\$ 59,924.80	\$	62,920.00
	\$ 4,314.27	\$ 4,529.20	\$	4,756.27	\$ 4,993.73	\$	5,243.33
	\$ 1,991.20	\$ 2,090.40	\$	2,195.20	\$ 2,304.80	\$	2,420.00
	\$ 24.89	\$ 26.13	\$	27.44	\$ 28.81	\$	30.25
47	\$ 53,019.20	\$ 55,681.60	\$	58,468.80	\$ 61,380.80	\$	64,459.20
	\$ 4,418.27	\$ 4,640.13	\$	4,872.40	\$ 5,115.07	\$	5,371.60
	\$ 2,039.20	\$ 2,141.60	\$	2,248.80	\$ 2,360.80	\$	2,479.20
	\$ 25.49	\$ 26.77	\$	28.11	\$ 29.51	\$	30.99
48	\$ 54,350.40	\$ 57,075.20	\$	59,924.80	\$ 62,920.00	\$	66,060.80
	\$ 4,529.20	\$ 4,756.27	\$	4,993.73	\$ 5,243.33	\$	5,505.07
	\$ 2,090.40	\$ 2,195.20	\$	2,304.80	\$ 2,420.00	\$	2,540.80
	\$ 26.13	\$ 27.44	\$	28.81	\$ 30.25	\$	31.76
49	\$ 55,681.60	\$ 58,468.80	\$	61,380.80	\$ 64,459.20	\$	67,683.20
	\$ 4,640.13	\$ 4,872.40	\$	5,115.07	\$ 5,371.60	\$	5,640.27
	\$ 2,141.60	\$ 2,248.80	\$	2,360.80	\$ 2,479.20	\$	2,603.20
	\$ 26.77	\$ 28.11	\$	29.51	\$ 30.99	\$	32.54
50	\$ 57,075.20	\$ 59,924.80	\$	62,920.00	\$ 66,060.80	\$	69,368.00
	\$ 4,756.27	\$ 4,993.73	\$	5,243.33	\$ 5,505.07	\$	5,780.67
	\$ 2,195.20	\$ 2,304.80	\$	2,420.00	\$ 2,540.80	\$	2,668.00
	\$ 27.44	\$ 28.81	\$	30.25	\$ 31.76	\$	33.35

Grade	Step I	Step II	Step III		Step IV		Step V	
51	\$ 58,468.80	\$ 61,380.80	\$	64,459.20	\$ 67,683.20	\$	71,052.80	
	\$ 4,872.40	\$ 5,115.07	\$	5,371.60	\$ 5,640.27	\$	5,921.07	
	\$ 2,248.80	\$ 2,360.80	\$	2,479.20	\$ 2,603.20	\$	2,732.80	
	\$ 28.11	\$ 29.51	\$	30.99	\$ 32.54	\$	34.16	
52	\$ 59,924.80	\$ 62,920.00	\$	66,060.80	\$ 69,368.00	\$	72,841.60	
	\$ 4,993.73	\$ 5,243.33	\$	5,505.07	\$ 5,780.67	\$	6,070.13	
	\$ 2,304.80	\$ 2,420.00	\$	2,540.80	\$ 2,668.00	\$	2,801.60	
	\$ 28.81	\$ 30.25	\$	31.76	\$ 33.35	\$	35.02	
53	\$ 61,380.80	\$ 64,459.20	\$	67,683.20	\$ 71,052.80	\$	74,609.60	
	\$ 5,115.07	\$ 5,371.60	\$	5,640.27	\$ 5,921.07	\$	6,217.47	
	\$ 2,360.80	\$ 2,479.20	\$	2,603.20	\$ 2,732.80	\$	2,869.60	
	\$ 29.51	\$ 30.99	\$	32.54	\$ 34.16	\$	35.87	
54	\$ 62,920.00	\$ 66,060.80	\$	69,368.00	\$ 72,841.60	\$	76,481.60	
	\$ 5,243.33	\$ 5,505.07	\$	5,780.67	\$ 6,070.13	\$	6,373.47	
	\$ 2,420.00	\$ 2,540.80	\$	2,668.00	\$ 2,801.60	\$	2,941.60	
	\$ 30.25	\$ 31.76	\$	33.35	\$ 35.02	\$	36.77	
55	\$ 64,459.20	\$ 67,683.20	\$	71,052.80	\$ 74,609.60	\$	78,353.60	
	\$ 5,371.60	\$ 5,640.27	\$	5,921.07	\$ 6,217.47	\$	6,529.47	
	\$ 2,479.20	\$ 2,603.20	\$	2,732.80	\$ 2,869.60	\$	3,013.60	
	\$ 30.99	\$ 32.54	\$	34.16	\$ 35.87	\$	37.67	
56	\$ 66,060.80	\$ 69,368.00	\$	72,841.60	\$ 76,481.60	\$	80,308.80	
	\$ 5,505.07	\$ 5,780.67	\$	6,070.13	\$ 6,373.47	\$	6,692.40	
	\$ 2,540.80	\$ 2,668.00	\$	2,801.60	\$ 2,941.60	\$	3,088.80	
	\$ 31.76	\$ 33.35	\$	35.02	\$ 36.77	\$	38.61	
57	\$ 67,683.20	\$ 71,052.80	\$	74,609.60	\$ 78,353.60	\$	82,264.00	
	\$ 5,640.27	\$ 5,921.07	\$	6,217.47	\$ 6,529.47	\$	6,855.33	
	\$ 2,603.20	\$ 2,732.80	\$	2,869.60	\$ 3,013.60	\$	3,164.00	
	\$ 32.54	\$ 34.16	\$	35.87	\$ 37.67	\$	39.55	
58	\$ 69,368.00	\$ 72,841.60	\$	76,481.60	\$ 80,308.80	\$	84,323.20	
	\$ 5,780.67	\$ 6,070.13	\$	6,373.47	\$ 6,692.40	\$	7,026.93	
	\$ 2,668.00	\$ 2,801.60	\$	2,941.60	\$ 3,088.80	\$	3,243.20	
	\$ 33.35	\$ 35.02	\$	36.77	\$ 38.61	\$	40.54	
59	\$ 71,052.80	\$ 74,609.60	\$	78,353.60	\$ 82,264.00	\$	86,382.40	
	\$ 5,921.07	\$ 6,217.47	\$	6,529.47	\$ 6,855.33	\$	7,198.53	
	\$ 2,732.80	\$ 2,869.60	\$	3,013.60	\$ 3,164.00	\$	3,322.40	
	\$ 34.16	\$ 35.87	\$	37.67	\$ 39.55	\$	41.53	
60	\$ 72,841.60	\$ 76,481.60	\$	80,308.80	\$ 84,323.20	\$	88,524.80	
	\$ 6,070.13	\$ 6,373.47	\$	6,692.40	\$ 7,026.93	\$	7,377.07	
	\$ 2,801.60	\$ 2,941.60	\$	3,088.80	\$ 3,243.20	\$	3,404.80	
	\$ 35.02	\$ 36.77	\$	38.61	\$ 40.54	\$	42.56	

Grade	Step I	Step II	Step III		Step IV		Step V	
61	\$ 74,609.60	\$ 78,353.60	\$	82,264.00	\$	86,382.40	\$	90,688.00
	\$ 6,217.47	\$ 6,529.47	\$	6,855.33	\$	7,198.53	\$	7,557.33
	\$ 2,869.60	\$ 3,013.60	\$	3,164.00	\$	3,322.40	\$	3,488.00
	\$ 35.87	\$ 37.67	\$	39.55	\$	41.53	\$	43.60
62	\$ 76,481.60	\$ 80,308.80	\$	84,323.20	\$	88,524.80	\$	92,955.20
	\$ 6,373.47	\$ 6,692.40	\$	7,026.93	\$	7,377.07	\$	7,746.27
	\$ 2,941.60	\$ 3,088.80	\$	3,243.20	\$	3,404.80	\$	3,575.20
	\$ 36.77	\$ 38.61	\$	40.54	\$	42.56	\$	44.69
63	\$ 78,353.60	\$ 82,264.00	\$	86,382.40	\$	90,688.00	\$	95,222.40
	\$ 6,529.47	\$ 6,855.33	\$	7,198.53	\$	7,557.33	\$	7,935.20
	\$ 3,013.60	\$ 3,164.00	\$	3,322.40	\$	3,488.00	\$	3,662.40
	\$ 37.67	\$ 39.55	\$	41.53	\$	43.60	\$	45.78
64	\$ 80,308.80	\$ 84,323.20	\$	88,524.80	\$	92,955.20	\$	97,614.40
	\$ 6,692.40	\$ 7,026.93	\$	7,377.07	\$	7,746.27	\$	8,134.53
	\$ 3,088.80	\$ 3,243.20	\$	3,404.80	\$	3,575.20	\$	3,754.40
	\$ 38.61	\$ 40.54	\$	42.56	\$	44.69	\$	46.93
65	\$ 82,264.00	\$ 86,382.40	\$	90,688.00	\$	95,222.40	\$	99,985.60
	\$ 6,855.33	\$ 7,198.53	\$	7,557.33	\$	7,935.20	\$	8,332.13
	\$ 3,164.00	\$ 3,322.40	\$	3,488.00	\$	3,662.40	\$	3,845.60
	\$ 39.55	\$ 41.53	\$	43.60	\$	45.78	\$	48.07
66	\$ 84,323.20	\$ 88,524.80	\$	92,955.20	\$	97,614.40	\$	102,481.60
	\$ 7,026.93	\$ 7,377.07	\$	7,746.27	\$	8,134.53	\$	8,540.13
	\$ 3,243.20	\$ 3,404.80	\$	3,575.20	\$	3,754.40	\$	3,941.60
	\$ 40.54	\$ 42.56	\$	44.69	\$	46.93	\$	49.27
67	\$ 86,382.40	\$ 90,688.00	\$	95,222.40	\$	99,985.60		104,998.40
	\$ 7,198.53	\$ 7,557.33	\$	7,935.20	\$	8,332.13	\$	8,749.87
	\$ 3,322.40	\$ 3,488.00	\$	3,662.40	\$	3,845.60	\$	4,038.40
	\$ 41.53	\$ 43.60	\$	45.78	\$	48.07	\$	50.48
68	\$ 88,524.80	\$ 92,955.20	\$	97,614.40		102,481.60		107,619.20
	\$ 7,377.07	\$ 7,746.27	\$	8,134.53	\$	8,540.13	\$	8,968.27
	\$ 3,404.80	\$ 3,575.20	\$		\$	3,941.60		
	\$ 42.56	\$ 44.69	\$	46.93	\$	49.27	\$	51.74
69	\$ 90,688.00	\$ 95,222.40	\$	99,985.60		104,998.40		110,240.00
	\$ 7,557.33	\$ 7,935.20	\$	8,332.13	\$	8,749.87	\$	9,186.67
	\$ 3,488.00	\$ 3,662.40	\$	3,845.60	\$	4,038.40	\$	4,240.00
	\$ 43.60	\$ 45.78	\$	48.07	\$	50.48	\$	53.00
70	\$ 92,955.20	\$ 97,614.40		102,481.60		107,619.20		112,985.60
	\$ 7,746.27	\$ 8,134.53	\$	8,540.13	\$	8,968.27	\$	9,415.47
	\$ 3,575.20	\$ 3,754.40	\$	3,941.60	\$	4,139.20	\$	4,345.60
	\$ 44.69	\$ 46.93	\$	49.27	\$	51.74	\$	54.32

Grade	Step I	Step II	Step III	Step IV	Step V
71	\$ 95,222.40	\$ 99,985.60	\$ 104,998.40	\$110,240.00	\$ 115,752.00
	\$ 7,935.20	\$ 8,332.13	\$ 8,749.87	\$ 9,186.67	\$ 9,646.00
	\$ 3,662.40	\$ 3,845.60	\$ 4,038.40	\$ 4,240.00	\$ 4,452.00
	\$ 45.78	\$ 48.07	\$ 50.48	\$ 53.00	\$ 55.65
72	\$ 97,614.40	\$ 102,481.60	\$ 107,619.20	\$ 112,985.60	\$ 118,643.20
	\$ 8,134.53	\$ 8,540.13	\$ 8,968.27	\$ 9,415.47	\$ 9,886.93
	\$ 3,754.40	\$ 3,941.60	\$ 4,139.20	\$ 4,345.60	\$ 4,563.20
	\$ 46.93	\$ 49.27	\$ 51.74	\$ 54.32	\$ 57.04
73	\$ 99,985.60	\$ 104,998.40	\$110,240.00	\$ 115,752.00	\$ 121,534.40
	\$ 8,332.13	\$ 8,749.87	\$ 9,186.67	\$ 9,646.00	\$ 10,127.87
	\$ 3,845.60	\$ 4,038.40	\$ 4,240.00	\$ 4,452.00	\$ 4,674.40
	\$ 48.07	\$ 50.48	\$ 53.00	\$ 55.65	\$ 58.43
74	\$ 102,481.60	\$ 107,619.20	\$ 112,985.60	\$ 118,643.20	\$ 124,571.20
	\$ 8,540.13	\$ 8,968.27	\$ 9,415.47	\$ 9,886.93	\$ 10,380.93
	\$ 3,941.60	\$ 4,139.20	\$ 4,345.60	\$ 4,563.20	\$ 4,791.20
	\$ 49.27	\$ 51.74	\$ 54.32	\$ 57.04	\$ 59.89
75	\$ 104,998.40	\$ 110,240.00	\$ 115,752.00	\$ 121,534.40	\$ 127,608.00
	\$ 8,749.87	\$ 9,186.67	\$ 9,646.00	\$ 10,127.87	\$ 10,634.00
	\$ 4,038.40	\$ 4,240.00	\$ 4,452.00	\$ 4,674.40	\$ 4,908.00
	\$ 50.48	\$ 53.00	\$ 55.65	\$ 58.43	\$ 61.35
76	\$ 107,619.20	\$ 112,985.60	\$118,643.20	\$ 124,571.20	\$ 130,811.20
	\$ 8,968.27	\$ 9,415.47	\$ 9,886.93	\$ 10,380.93	\$ 10,900.93
	\$ 4,139.20	\$ 4,345.60	\$ 4,563.20	\$ 4,791.20	\$ 5,031.20
	\$ 51.74	\$ 54.32	\$ 57.04	\$ 59.89	\$ 62.89
77	\$ 110,240.00	\$ 115,752.00	\$ 121,534.40	\$ 127,608.00	\$ 133,993.60
	\$ 9,186.67	\$ 9,646.00	\$ 10,127.87	\$ 10,634.00	\$ 11,166.13
	\$ 4,240.00	\$ 4,452.00	\$ 4,674.40	\$ 4,908.00	\$ 5,153.60
	\$ 53.00	\$ 55.65	\$ 58.43	\$ 61.35	\$ 64.42
78	\$ 112,985.60	\$ 118,643.20	\$ 124,571.20	\$ 130,811.20	\$ 137,342.40
	\$ 9,415.47	\$ 9,886.93	\$ 10,380.93	\$ 10,900.93	\$ 11,445.20
	\$ 4,345.60	\$ 4,563.20	\$ 4,791.20	\$ 5,031.20	\$ 5,282.40
	\$ 54.32	\$ 57.04	\$ 59.89	\$ 62.89	\$ 66.03
79	\$ 115,752.00	\$ 121,534.40	\$ 127,608.00	\$ 133,993.60	\$ 140,691.20
	\$ 9,646.00	\$ 10,127.87	\$ 10,634.00	\$ 11,166.13	\$ 11,724.27
	\$ 4,452.00	\$ 4,674.40	\$ 4,908.00	\$ 5,153.60	\$ 5,411.20
	\$ 55.65	\$ 58.43	\$ 61.35	\$ 64.42	\$ 67.64
80	\$ 118,643.20	\$ 124,571.20	\$ 130,811.20	\$ 137,342.40	\$ 144,206.40
	\$ 9,886.93	\$ 10,380.93	\$ 10,900.93	\$ 11,445.20	\$ 12,017.20
	\$ 4,563.20	\$ 4,791.20	\$ 5,031.20	\$ 5,282.40	\$ 5,546.40
	\$ 57.04	\$ 59.89	\$ 62.89	\$ 66.03	\$ 69.33

Grade	Step I	Step II	Step III	Step IV	Step V
81	\$ 121,534.40	\$ 127,608.00	\$ 133,993.60	\$ 140,691.20	\$ 147,721.60
	\$ 10,127.87	\$ 10,634.00	\$ 11,166.13	\$ 11,724.27	\$ 12,310.13
	\$ 4,674.40	\$ 4,908.00	\$ 5,153.60	\$ 5,411.20	\$ 5,681.60
	\$ 58.43	\$ 61.35	\$ 64.42	\$ 67.64	\$ 71.02
82	\$ 124,571.20	\$ 130,811.20	\$137,342.40	\$ 144,206.40	\$ 151,424.00
	\$ 10,380.93	\$ 10,900.93	\$ 11,445.20	\$ 12,017.20	\$ 12,618.67
	\$ 4,791.20	\$ 5,031.20	\$ 5,282.40	\$ 5,546.40	\$ 5,824.00
	\$ 59.89	\$ 62.89	\$ 66.03	\$ 69.33	\$ 72.80
83	\$ 127,608.00	\$ 133,993.60	\$ 140,691.20	\$ 147,721.60	\$ 155,126.40
	\$ 10,634.00	\$ 11,166.13	\$ 11,724.27	\$ 12,310.13	\$ 12,927.20
	\$ 4,908.00	\$ 5,153.60	\$ 5,411.20	\$ 5,681.60	\$ 5,966.40
	\$ 61.35	\$ 64.42	\$ 67.64	\$ 71.02	\$ 74.58
84	\$130,811.20	\$ 137,342.40	\$ 144,206.40	\$ 151,424.00	\$ 158,995.20
	\$ 10,900.93	\$ 11,445.20	\$ 12,017.20	\$ 12,618.67	\$ 13,249.60
	\$ 5,031.20	\$ 5,282.40	\$ 5,546.40	\$ 5,824.00	\$ 6,115.20
	\$ 62.89	\$ 66.03	\$ 69.33	\$ 72.80	\$ 76.44
85	\$ 133,993.60	\$ 140,691.20	\$ 147,721.60	\$ 155,126.40	\$ 162,864.00
	\$ 11,166.13	\$ 11,724.27	\$ 12,310.13	\$ 12,927.20	\$ 13,572.00
	\$ 5,153.60	\$ 5,411.20	\$ 5,681.60	\$ 5,966.40	\$ 6,264.00
	\$ 64.42	\$ 67.64	\$ 71.02	\$ 74.58	\$ 78.30
86	\$ 137,342.40	\$ 144,206.40	\$ 151,424.00	\$ 158,995.20	\$ 166,940.80
	\$ 11,445.20	\$ 12,017.20	\$ 12,618.67	\$ 13,249.60	\$ 13,911.73
	\$ 5,282.40	\$ 5,546.40	\$ 5,824.00	\$ 6,115.20	\$ 6,420.80
	\$ 66.03	\$ 69.33	\$ 72.80	\$ 76.44	\$ 80.26
87	\$ 140,691.20	\$ 147,721.60	\$ 155,126.40	\$ 162,864.00	\$ 171,017.60
	\$ 11,724.27	\$ 12,310.13	\$ 12,927.20	\$ 13,572.00	\$ 14,251.47
	\$ 5,411.20	\$ 5,681.60	\$ 5,966.40	\$ 6,264.00	\$ 6,577.60
	\$ 67.64	\$ 71.02	\$ 74.58	\$ 78.30	\$ 82.22
88	\$ 144,206.40	\$ 151,424.00	\$ 158,995.20	\$ 166,940.80	\$ 175,281.60
	\$ 12,017.20	\$ 12,618.67	\$ 13,249.60	\$ 13,911.73	\$ 14,606.80
	\$ 5,546.40	\$ 5,824.00	\$ 6,115.20	\$ 6,420.80	\$ 6,741.60
	\$ 69.33	\$ 72.80	\$ 76.44	\$ 80.26	\$ 84.27
89	\$ 147,721.60	\$ 155,126.40	\$ 162,864.00	\$ 171,017.60	\$ 179,566.40
	\$ 12,310.13	\$ 12,927.20	\$ 13,572.00	\$ 14,251.47	\$ 14,963.87
	\$ 5,681.60	\$ 5,966.40	\$ 6,264.00	\$ 6,577.60	\$ 6,906.40
	\$ 71.02	\$ 74.58	\$ 78.30	\$ 82.22	\$ 86.33
90	\$ 151,424.00	\$ 158,995.20	\$ 166,940.80	\$ 175,281.60	\$ 184,059.20
	\$ 12,618.67	\$ 13,249.60	\$ 13,911.73	\$ 14,606.80	\$ 15,338.27
	\$ 5,824.00	\$ 6,115.20	\$ 6,420.80	\$ 6,741.60	\$ 7,079.20
	\$ 72.80	\$ 76.44	\$ 80.26	\$ 84.27	\$ 88.49

General Manager Salary Annual, Monthly, Bi-Weekly & Hourly Wage As of July 1, 2017

General Manager								
GM	\$	192,521						
	\$	16,043						
	\$	7,405						
	\$	92.56						